# STATUS & & INSIGHT

**KOREAN FILM INDUSTRY 2015** 



### STATUS & INSIGHT

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### STATUS & INSIGHT KOREAN FILM INDUSTRY 2015









## OVERVIEW







### Overview<sup>1)</sup>

In 2015, the Korean film industry yielded a direct turnover of KRW 2.11 trillion, increasing 4.2% over the previous year to exceed KRW 2 trillion for the second consecutive year. The increase came from the sales growth in the box office and digital online markets. Box office in 2015 set yet another record at KRW 1.72 trillion, growing 3.1% compared to 2014. Admissions increased by 1% and reached 217.29 million viewers, exceeding 200 million for the third consecutive year. Accordingly, average cinema admissions per capita<sup>2</sup> reached 4.22, the highest ratio in the world. Korean film admissions amounted to 112.93 million (52.0% of total admissions), an increase of 4.9% over 2014, while foreign film admissions reached 104.36 million (48.0% of total admissions), falling 2.8% from 2014.

The digital online market also experienced growth, increasing 12.7% from 2014 to reach KRW 334.9 billion. The IPTV market generated KRW 260.9 billion, up 15.7% to account for 78% of the digital online market, while the internet VOD market grew 16.7% over the previous year. Package sales that had grown slightly in 2014 thanks to <Frozen>, once again faced a downturn in 2015.

Korean film exports stood at USD 55.5 million in 2015, a decrease of 12% from the previous year. Exports of finished films reached USD 29.37 million, rising 11.3% from 2014 and reflecting a 62.1% increase in the incremental revenue (overage) of the exports. On the other hand, service exports dropped 29.8% compared to 2014, recording USD 26.13 million. It should be noted that service exports in 2014 increased significantly over 2013 due to the location production of Hollywood

blockbuster < Avengers: Age of Ultron>. Considering such facts, when the numbers are compared with 2013, service exports are still on the rise.

2015 was the year that Korean distributors started to truly advance in the international market. Advocating their 'One Source Multi Territory' strategy, CJ localized the Korean film <Miss Granny> in China with the title <20 Once Again> and <I Am Your Grandmother> in Vietnam, both of which were a success. NEW secured KRW 53.5 billion from China's Huace Film & TV to establish a Chinese joint venture named Huace & NEW in October 2015. Showbox also signed a contract for an exclusive partnership with China's Huayi Brothers, establishing Showbox China in May 2015. It also joined forces with Bloomhouse Productions and the financing entity Ivanhoe Films in America to co-produce at least 6 thriller or horror films in Korean over the next 5 years. A specialist in VFX, Dexter Studios also received an investment of USD 10 million both from China's Wanda Group and Legend Capital, a subsidiary of Lenovo, which added to the USD 1 million from DT Capital Partners, one of the top 5 venture capital firms in China. Together they have opened Dexter China in Shanghai to fully launch their business in China.

Meanwhile, Korean films achieved a -7.2% rate of return on investment in 2015.

<sup>1.</sup> Film industry turnover announced annually by the Korean Film Council is the sum of box office results from Korea Boxoffice Information System (KOBIS), digital online market revenue and total export amount (finished films and service exports).

<sup>2.</sup> According to IHS, a global industrial research institute, average annual cinema admissions per capita in 2014 reached 4.0 in Iceland, 3.9 in Singapore, 3.6 In the U.S., 3.3 in Australia and 3.1 in France.

<Table 1> Key statistics of the Korean film industry, 2006~2015

| V                        | 2006                                  | 2007   | 2000   | 2000   | 2010   | 2011   | 2012   | 2012   | 2014   | 2015   |        |
|--------------------------|---------------------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Year                     |                                       | 2006   | 2007   | 2008   | 2009   | 2010   | 2011   | 2012   | 2013   | 2014   | 2015   |
|                          | Total admissions                      | 15,341 | 15,878 | 15,083 | 15,696 | 14,918 | 15,972 | 19,489 | 21,335 | 21,506 | 21,729 |
|                          | % change                              | 5.4%   | 3.5%   | -5.0%  | 4.1%   | -5.0%  | 7.1%   | 22.0%  | 9.5%   | 0.8%   | 1.0%   |
|                          | Korean Film                           | 9,791  | 7,939  | 6,355  | 7,641  | 6,940  | 8,287  | 11,461 | 12,729 | 10,770 | 11,293 |
| admissions               | % change                              | 14.6%  | -18.9% | -20.0% | 20.2%  | -9.2%  | 19.4%  | 38.3%  | 11.1%  | -15.4% | 4.9%   |
| (10,000)                 | Market Share                          | 63.8%  | 50.0%  | 42.1%  | 48.7%  | 46.5%  | 51.9%  | 58.8%  | 59.7%  | 50.1%  | 52.0%  |
|                          | Foreign Film                          | 5,550  | 7,939  | 8,728  | 8,055  | 7,978  | 7,685  | 8,028  | 8,606  | 10,736 | 10,436 |
|                          | % change                              | -7.6%  | 43.0%  | 9.9%   | -7.7%  | -1.0%  | -3.7%  | 4.5%   | 7.2%   | 24.8%  | -2.8%  |
|                          | Market Share                          | 36.2%  | 50.0%  | 57.9%  | 51.3%  | 53.5%  | 48.1%  | 41.2%  | 40.3%  | 49.9%  | 48.0%  |
| no. of Films             | Korean Film                           | 108    | 112    | 108    | 118    | 140    | 150    | 175    | 183    | 217    | 232    |
| iio. Oi Fililis          | Foreign Film                          | 237    | 281    | 272    | 243    | 286    | 289    | 456    | 722    | 878    | 944    |
| no. of Screens           | s nationwide                          | 1,880  | 1,975  | 2,004  | 2,055  | 2,003  | 1,974  | 2,081  | 2,184  | 2,281  | 2,424  |
| admissions               | per capita                            | 3.13   | 3.22   | 3.04   | 3.15   | 2.92   | 3.15   | 3.83   | 4.17   | 4.19   | 4.22   |
| Return of Investme       | ent on Korean Film                    | -24.5% | -40.5% | -43.5% | -13.1% | -11.0% | -14.7% | 13.3%  | 14.1%  | 0.3%   | -7.2%  |
|                          | Ticket Sales                          | 9,257  | 9,918  | 9,794  | 10,941 | 11,684 | 12,358 | 14,551 | 15,513 | 16,641 | 17,154 |
|                          | Digital Online Sales                  | 3,900  | 2,750  | 2,224  | 888    | 1,109  | 1,709  | 2,158  | 2,676  | 2,971  | 3,349  |
| Film Industry<br>Revenue | Overseas Exports<br>(KRW 100 million) | 268    | 267    | 230    | 155    | 462    | 382    | 414    | 651    | 664    | 628    |
| (KRW 100 million)        | (USD 10,000)*                         | 2,451  | 2,440  | 2,104  | 1,412  | 4,222  | 3,487  | 3,782  | 5,946  | 6,308  | 5,550  |
|                          | Total                                 | 13,425 | 12,935 | 12,248 | 11,984 | 13,255 | 14,449 | 17,123 | 18,840 | 20,276 | 21,131 |

 $<sup>\</sup>times$  Conversion rate of KRW for overseas export is set at USD 1 = KRW 1,131.49 (Average Market Rate of 2015)





### STATUS & INSIGHT KOREAN FILM INDUSTRY 2015







### II. MAINTOPICS





### || Main Topics

### 1. Box Office

### 1) Admissions and sales revenue<sup>3)</sup>

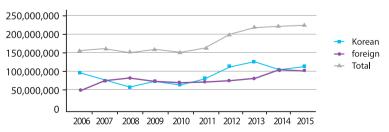
217.29 million tickets were sold in 2015, representing a 1% increase on the number of admissions recorded in 2014. The rising trend is slowing down since admissions exceeded 200 million in 2013, yet the record continues to be renewed every year. Korean film admissions stood at 112.93 million, an increase of 4.9% over 2014 to reach more than 100 million for the fourth consecutive year. Admissions for foreign films were 104.36 million, a 2.8% year-on-year decrease. Korean films represented 52%

of total admissions while foreign films were at 48%. Annual admissions per capita reached 4.22, the highest figure ever recorded. According to the global industrial research institute IHS, average annual cinema admissions per capita in 2014 were 4.0 in Iceland, 3.9 in Singapore, 3.6 In the U.S., 3.3 in Australia and 3.1 in France, showing that Korea has the highest level of average annual cinema admissions per capita in the world.

<Table 2> Admissions, market shares and admissions per capita for Korean and foreign films, 2006~2015

| Ye            | 2006          | 2007   | 2008   | 2009   | 2010   | 2011   | 2012   | 2013   | 2014   | 2015   |        |
|---------------|---------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
|               | Total         | 9,257  | 9,918  | 9,794  | 10,941 | 11,684 | 12,358 | 14,551 | 15,513 | 16,641 | 17,154 |
|               | % change      | 3.1%   | 7.1%   | -1.3%  | 11.7%  | 6.8%   | 5.8%   | 17.8%  | 6.6%   | 7.3%   | 3.1%   |
| Ticket Sales  | Korean Film   | 5,917  | 4,940  | 4,126  | 5,318  | 5,125  | 6,137  | 8,361  | 9,099  | 8,206  | 8,796  |
| (100 million) | % change      | 12.1%  | -16.5% | -16.5  | 28.9%  | -3.6%  | 19.8%  | 36.2%  | 8.8%   | -9.8%  | 7.2%   |
|               | Foreign Film  | 3,340  | 4,978  | 5,668  | 5,623  | 6,559  | 6,221  | 6,190  | 6,414  | 8,435  | 8,358  |
|               | % change      | -9.8%  | 49.0%  | 13.9%  | -0.8%  | 16.7%  | -5.1%  | -0.5%  | 3.6%   | 31.5%  | -0.9%  |
|               | Total         | 15,341 | 15,878 | 15,083 | 15,696 | 14,918 | 15,972 | 19,489 | 21,335 | 21,506 | 21,729 |
|               | % change      | 5.4%   | 3.5%   | -5.0%  | 4.1%   | -5.0%  | 7.1%   | 22.0%  | 9.5%   | 0.8%   | 1.0%   |
|               | Korean Film   | 9,791  | 7,939  | 6,355  | 7,641  | 6,940  | 8,287  | 11,461 | 12,729 | 10,770 | 11,293 |
| Admissions    | % change      | 14.6%  | -18.9% | -20.0% | 20.2%  | -9.2%  | 19.4%  | 38.3%  | 11.1%  | -15.4% | 4.9%   |
| (10,000)      | Market Share  | 63.8%  | 50.0%  | 42.1%  | 48.7%  | 46.5%  | 51.9%  | 58.8%  | 59.7%  | 50.1%  | 52.0%  |
|               | Foreign film  | 5,550  | 7,939  | 8,728  | 8,055  | 7,978  | 7,685  | 8,028  | 8,606  | 10,736 | 10,436 |
|               | % change      | -7.6%  | 43.0%  | 9.9%   | -7.7%  | -1.0%  | -3.7%  | 4.5%   | 7.2%   | 24.8%  | -2.8%  |
|               | Market Share  | 36.2%  | 50.0%  | 57.9%  | 51.3%  | 53.5%  | 48.1%  | 41.2%  | 40.3%  | 49.9%  | 48.0%  |
| Admissio      | ns per capita | 3.13   | 3.22   | 3.04   | 3.15   | 2.92   | 3.15   | 3.83   | 4.17   | 4.19   | 4.22   |

< Figure 1 > Admission trends of Korean and foreign films in 2006~2015



<sup>3.</sup> Among the statistics on theater admissions and sales revenue presented in this annual report, the admissions and sales revenue data shown in <Table1>, <Table2>, <Table3>, <Table4>, <Table5>, <Table6> and <Figure1> include admissions and sales revenue earned through re-release, special screenings and film festival screenings in addition to first-run releases. Total admissions (217.23 million), total revenue (KRW 1.72 trillion) and the Korean film market share (52%) are all based on this data. Other statistics and tables categorized by projects, distributors and countries of origin are all solely based on first-run showing results, excluding admissions and sales revenue from re-releases, special screenings and film festival screenings. Therefore it should be noted that there are some discrepancies between the two sets of data.

Annual theater admissions in the 17 regions across the country exhibit that Seoul had the highest number of admissions with 51.2 million or 27.2% of nationwide admissions. It was followed by Gyeonggi-do with 49.25 million and Busan came in third with 16.91 million. Meanwhile, Seoul ranked top in the regional admissions

per capita with 5.9 annual visits. Gwangju was next with 5.57 visits. Daejeon and Daegu followed behind them.

Box office for 2015 was KRW 1.72 trillion, up 3.1% on 2014. Korean films grossed KRW 879.6 million, a 7.2% rise, while foreign film box office

earnings decreased 0.9% to KRW 835.8 million. The box office rate of increase was higher compared to the admissions increase rate, most likely due to the rise of average ticket prices due to the flexible price policy implemented by multiplex theaters.

<a href="Table 3"><a href="Admissions"><a href="Table 3"><a href="

| Area              | Admissions  | Admissions percentage | Box office (KRW)  | Market<br>Share | Average Ticket<br>Price (KRW) | Population | Admissions<br>per capita |
|-------------------|-------------|-----------------------|-------------------|-----------------|-------------------------------|------------|--------------------------|
| Seoul             | 59,120,371  | 27.2%                 | 486,334,938,965   | 28.4%           | 8,226                         | 10,022,181 | 5.90                     |
| Gyeonggi-do       | 49,252,987  | 22.7%                 | 388,949,730,799   | 22.7%           | 7,897                         | 12,522,606 | 3.93                     |
| Busan             | 16,907,528  | 7.8%                  | 132,755,756,697   | 7.7%            | 7,852                         | 3,513,777  | 4.81                     |
| Daegu             | 12,403,543  | 5.7%                  | 97,150,914,900    | 5.7%            | 7,833                         | 2,487,829  | 4.99                     |
| Gyeongsangnam-do  | 11,193,777  | 5.2%                  | 86,891,155,118    | 5.1%            | 7,762                         | 3,364,702  | 3.33                     |
| Incheon           | 10,634,576  | 4.9%                  | 84,916,296,500    | 5.0%            | 7,985                         | 2,925,815  | 3.63                     |
| Gwangju           | 8,194,924   | 3.8%                  | 59,732,064,700    | 3.5%            | 7,289                         | 1,472,199  | 5.57                     |
| Daejeon           | 7,856,727   | 3.6%                  | 61,133,123,400    | 3.6%            | 7,781                         | 1,518,775  | 5.17                     |
| Jeollabuk-do      | 6,680,556   | 3.1%                  | 50,113,895,099    | 2.9%            | 7,501                         | 1,869,711  | 3.57                     |
| Gyeongsangbuk-do  | 6,347,384   | 2.9%                  | 49,600,886,800    | 2.9%            | 7,814                         | 2,702,826  | 2.35                     |
| Chungcheongnam-do | 6,805,497   | 3.1%                  | 51,752,068,500    | 3.0%            | 7,604                         | 2,077,649  | 3.28                     |
| Chungcheongbuk-do | 5,695,693   | 2.6%                  | 42,781,844,500    | 2.5%            | 7,511                         | 1,583,952  | 3.60                     |
| Gangwon-do        | 4,972,165   | 2.3%                  | 38,765,065,100    | 2.3%            | 7,796                         | 1,549,507  | 3.21                     |
| Ulsan             | 4,556,196   | 2.1%                  | 37,971,123,900    | 2.2%            | 8,334                         | 1,173,534  | 3.88                     |
| Jeollanam-do      | 4,109,176   | 1.9%                  | 27,723,561,300    | 1.6%            | 6,747                         | 1,908,996  | 2.15                     |
| Jeju-do           | 2,174,212   | 1.0%                  | 16,117,365,300    | 0.9%            | 7,413                         | 624,395    | 3.48                     |
| Sejong            | 383,507     | 0.2%                  | 2,731,368,200     | 0.2%            | 7,122                         | 210,884    | 1.82                     |
| Total             | 217,288,819 | 100.0%                | 1,715,421,159,778 | 100.0%          | 7,895                         | 51,529,338 | 4.22                     |

<Table 4> Average ticket price by year, 2006~2015

| year | admissions (10,000) | Box Office (KRW 100 million) | average ticket price (KRW) |
|------|---------------------|------------------------------|----------------------------|
| 2006 | 15,341              | 9,256                        | 6,034                      |
| 2007 | 15,877              | 9,918                        | 6,247                      |
| 2008 | 15,083              | 9,794                        | 6,494                      |
| 2009 | 15,696              | 10,940                       | 6,970                      |
| 2010 | 14,681              | 11,514                       | 7,834                      |
| 2011 | 15,972              | 12,362                       | 7,737                      |
| 2012 | 19,489              | 14,551                       | 7,466                      |
| 2013 | 21,335              | 15,513                       | 7,271                      |
| 2014 | 21,506              | 16,641                       | 7,738                      |
| 2015 | 21,729              | 17,154                       | 7,895                      |

### 2) Box office by month

During the first half of 2015, box office was dominated by foreign films until Korean films took over in the summer season. <Assassination> (released July 22) and <Veteran> (released August 5) came out in the high summer season of 2015 and sold 12.7 million and 13.41 million tickets, respectively, reaching great levels of success. A similar trend was observed in the 2014 high summer season with the consecutive box office successes of <Roaring Currents> (released July 30, 17.61 million viewers) and <The Pirates> (released August 6, 8.67 million viewers). In addition, similar to the way <Ode to My Father> (December 17), which was released at the end of 2014, demonstrated strong results into the new year by selling 14.26 million tickets (including 5.35 million tickets from 2014), blockbusters were released in the 2015 yearend season including <The Himalayas> (December 16) and <The Tiger> (December 16), although their results varied.

Of the top 10 performing films at the 2015 box office, <Kingsman: The Secret Service> was released in the lunar new year holidays, while <Veteran>, <Assassination> and <Mission: Impossible - Rogue Nation> were released in the summer, <The Throne> in Chuseok, and <Ode to My Father> during the yearend holidays, all

screened during the traditional high seasons. On the other hand, <Avengers: Age of Ultron>, <Jurassic World>, <Northern Limit Line> and <Inside Men> were four films released in the low seasons of April, June and November.

In early 2015, <Ode to My Father> released in the previous year, continued to top the charts with 7.21 million tickets sold in January alone. The Korean films <Love Forecast> and <Gangnam Blues> each sold 1.89 million and 2.19 million tickets while the foreign film <Taken 3> and American animation <Big Hero 6> had 2.8 million viewers each.

Major contestants during the Lunar New Year season were the Korean films <Detective K: Secret of the Lost Island> and <C'est Si Bon>, and <Kingsman: The Secret Service> from Hollywood. Produced as a series, quite uncommon in the Korean market, <Detective K: Secret of the Lost Island> premiered on February 11 during the week before the Lunar New Year holiday season and went on to sell 3.87 million tickets, while <Kingsman: The Secret Service> sold 6.13 million seats, ranking as the most successful foreign film of all time with a restricted rating.

| < lable 5> Montr | nly, quarterly and h | nalf-yearly market | share trends of Korean | and foreign films, 2015 |
|------------------|----------------------|--------------------|------------------------|-------------------------|
|------------------|----------------------|--------------------|------------------------|-------------------------|

| Category                      | Jan            | Feb        | Mar        | Apr        | May        | Jun        | Jul            | Aug            | Sep            | Oct        | Nov            | Dec            | Total           |
|-------------------------------|----------------|------------|------------|------------|------------|------------|----------------|----------------|----------------|------------|----------------|----------------|-----------------|
| Korean film<br>admissions     | 14,019,<br>496 | 8,048,675  | 3,899,544  | 3,255,669  | 5,560,234  | 5,646,828  | 11,234,<br>646 | 21,088,<br>695 | 11,274,<br>170 | 6,397,109  | 10,414,<br>713 | 12,092,<br>484 | 112,932,<br>263 |
| Monthly<br>market<br>share    | 62.4%          | 48.3%      | 34.4%      | 25.6%      | 31.5%      | 39.8%      | 47.9%          | 68.2%          | 60.2%          | 42.9%      | 68.2%          | 63.8%          | 52.0%           |
| Quarterly<br>market<br>share  |                | 51.4%      |            | 32.4%      |            |            | 59.7%          |                |                |            | 32.070         |                |                 |
| Half-yearly<br>marketshare    |                |            | 42         | .5%        |            |            | 59.3%          |                |                |            |                |                |                 |
| Foreign<br>film<br>admissions | 8,464,595      | 8,617,498  | 7,423,563  | 9,465,970  | 12,110,506 | 8,555,129  | 12,196,850     | 9,811,700      | 7,457,817      | 8,528,868  | 4,860,524      | 6,863,536      | 104,356,556     |
| Monthly marketshare           | 37.6%          | 51.7%      | 65.6%      | 74.4%      | 68.5%      | 60.2%      | 52.1%          | 31.8%          | 39.8%          | 57.1%      | 31.8%          | 36.2%          |                 |
| Quarterly<br>market share     |                | 48.6%      |            |            | 67.6%      |            | 40.3% 41.2%    |                |                |            |                |                | 48.0%           |
| Half-yearly<br>market share   |                |            | 5          | 7.5%       |            |            | 40.7%          |                |                |            |                |                |                 |
| Total                         | 22,484,091     | 16,666,173 | 11,323,107 | 12,721,639 | 17,670,740 | 14,201,957 | 23,431,496     | 30,900,395     | 18,731,987     | 14,925,977 | 15,275,237     | 18,956,020     | 217,288,819     |

In the low season, from March through June, Hollywood films traditionally perform better than Korean releases. During this season in 2015 the biggest hit was <Avengers: Age of Ultron>. It drew a large amount of attention even before its release as the previous instalment <The Avengers> from 2012 reached 7.07 million admissions and, most importantly, the new film was partly shot in Korea. A total of 10.49 million viewers went to theaters to see the movie to crown it as the best performing foreign film in 2015, and the second best performing foreign film in history.

As usual, in March and June Hollywood franchise titles including <Mad Max: Fury Road> (3.84 million viewers, released May 14), <Jurassic World> (5.55 million viewers, released June 11), and <Furious 7> (3.25 million viewers, released April 1) performed well while the diversity film <Whiplash> (released March 12) sold 1.59 million tickets. Korean films released in the same period with high

grosses included < Twenty > (3.04 million viewers, released March 25), <Northern Limit Line> (6.04 million viewers, released June 24), and the diversity film <Coin Locker Girl> (1.47 million viewers, released April 29). In early July, when the summer season started, Hollywood films < Terminator Genisys> (3.24 million viewers, released July 2) and <Inside Out> (4.97 million viewers, released July 9), followed by <Mission: Impossible -Rogue Nation> (6.13 million viewers, released July 30) were popular and seemed to have gained the upper hand in the summer market. Soon after, the two Korean films < Assassination> (12.71 million viewers) released on July 22 and <Veteran> (13.41 million viewers) released on August 5, both managed to sell more than 10 million tickets. Other major Korean films released in this period included <Wonderful Nightmare> (0.99 million viewers, released August 13), <Memories of the Sword> (0.43 million viewers, released August 13) and <The Beauty Inside> (2.05 mil-

lion viewers, released August 20). The biggest hit during the Chuseok season was <The Throne> (6.25 million viewers), released on September 16. Foreign films that performed well during the season included <Ant-Man> (2.84 million viewers, released September 3), <Maze Runner: The Scorch Trials> (2.74 million viewers, released September 16) and <The Intern> (3.61 million viewers, released September 24), in addition to the Korean film <The Accidental Detective> (2.63 million viewers, released September 24).

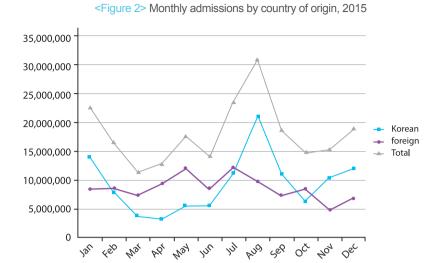
Hollywood films were the strongest players in the post-Chuseok off-season months of October and November. <The Martian> (4.88 million viewers, released October 8) in October, and two Korean films, <The Priests> (5.44 million viewers, released November 5) and <Inside Men> (7.21 million viewers including ticket sales for <Inside Men: The Original>, released November 19), were the most popular releases.

In the yearend holiday season, <The

<Table 6> Monthly admissions by country of origin, 2015

|         |                          | Korea                    | an          |                 |                          | Fore                     | ign         |                 | Total                    |                       |             |  |
|---------|--------------------------|--------------------------|-------------|-----------------|--------------------------|--------------------------|-------------|-----------------|--------------------------|-----------------------|-------------|--|
| Month   | No. of Films<br>Released | No. Films of<br>Screened | Admissions  | Market<br>Share | No. of Films<br>Released | No. Films of<br>Screened | Admissions  | Market<br>Share | No. of Films<br>Released | No. Films of Screened | Admissions  |  |
| 2015-01 | 13                       | 82                       | 14,019,496  | 62.4%           | 67                       | 210                      | 8,464,595   | 37.6%           | 80                       | 292                   | 22,484,091  |  |
| 2015-02 | 10                       | 85                       | 8,048,675   | 48.3%           | 64                       | 208                      | 8,617,498   | 51.7%           | 74                       | 293                   | 16,666,173  |  |
| 2015-03 | 14                       | 97                       | 3,899,544   | 34.4%           | 59                       | 234                      | 7,423,563   | 65.6%           | 73                       | 331                   | 11,323,107  |  |
| 2015-04 | 16                       | 98                       | 3,255,669   | 25.6%           | 74                       | 246                      | 9,465,970   | 74.4%           | 90                       | 344                   | 12,721,639  |  |
| 2015-05 | 15                       | 102                      | 5,560,234   | 31.5%           | 70                       | 237                      | 12,110,506  | 68.5%           | 85                       | 339                   | 17,670,740  |  |
| 2015-06 | 16                       | 90                       | 5,646,828   | 39.8%           | 64                       | 184                      | 8,555,129   | 60.2%           | 80                       | 274                   | 14,201,957  |  |
| 2015-07 | 19                       | 78                       | 11,234,646  | 47.9%           | 100                      | 236                      | 12,196,850  | 52.1%           | 119                      | 314                   | 23,431,496  |  |
| 2015-08 | 20                       | 80                       | 21,088,695  | 68.2%           | 82                       | 214                      | 9,811,700   | 31.8%           | 102                      | 294                   | 30,900,395  |  |
| 2015-09 | 32                       | 116                      | 11,274,170  | 60.2%           | 99                       | 241                      | 7,457,817   | 39.8%           | 131                      | 357                   | 18,731,987  |  |
| 2015-10 | 27                       | 153                      | 6,397,109   | 42.9%           | 84                       | 307                      | 8,528,868   | 57.1%           | 111                      | 460                   | 14,925,977  |  |
| 2015-11 | 24                       | 150                      | 10,414,713  | 68.2%           | 80                       | 273                      | 4,860,524   | 31.8%           | 104                      | 423                   | 15,275,237  |  |
| 2015-12 | 26                       | 115                      | 12,092,484  | 63.8%           | 101                      | 303                      | 6,863,536   | 36.2%           | 127                      | 418                   | 18,956,020  |  |
| Total   | 232                      | 1,246                    | 112,932,263 | 52.0%           | 944                      | 2,893                    | 104,356,556 | 48.0%           | 1,176                    | 4,139                 | 217,288,819 |  |

Himalayas> (released December 16) dominated the charts by selling 7.47 million tickets up until January 18, 2016. The Korean blockb uster <The Tiger> (released December 16), released during the same period, only sold 1.58 million tickets while <Star Wars: The Force Awakens>, which ranked as the highest grossing film ever in North America merely attracted 2.8 million viewers.



<Table 7> Box office results for the Top 20 films released in Korea, 2015

| Rank | Title                                  | Release<br>date | Rating | Country of<br>Origin | No. of Screens<br>Nationwide | Sales revenue<br>Nationwide | Admissions<br>Nationwide | Distributor                                 |
|------|--|-----------------|--------|----------------------|------------------------------|-----------------------------|--------------------------|---|
| 1    | Veteran                                | 2015-08-05      | 15+    | Korea                | 1,064                        | 13,414,009                  | 105,168,155,250          | CJ E&M Corp.                                |
| 2    | Assassination                          | 2015-07-22      | 15+    | Korea                | 1,519                        | 12,705,700                  | 98,463,132,781           | Showbox Corp.                               |
| 3    | Avengers: Age of Ultron                | 2015-04-23      | 12+    | US                   | 1,843                        | 10,494,499                  | 88,582,586,366           | The Walt Disney Company Korea Ltd.          |
| 4    | Ode to My Father                       | 2014-12-17      | 12+    | Korea                | 966                          | 8,911,437                   | 69,823,893,034           | CJ E&M Corp.                                |
| 5    | Inside Men                             | 2015-11-19      | 18+    | Korea                | 1,075                        | 7,213,317                   | 57,681,581,872           | Showbox Corp.                               |
| 6    | The Throne                             | 2015-09-16      | 12+    | Korea                | 1,210                        | 6,246,851                   | 48,842,912,501           | Showbox Corp.                               |
| 7    | Kingsman:<br>The Secret Service        | 2015-02-11      | 18+    | US                   | 706                          | 6,129,681                   | 50,369,009,795           | 20th Century Fox Korea                      |
| 8    | Mission: Impossible<br>- Rogue Nation  | 2015-07-30      | 15+    | US                   | 1,202                        | 6,126,488                   | 48,547,353,607           | Lotte Shopping<br>Lotte Entertainment Ltd.  |
| 9    | Northern Limit Line                    | 2015-06-24      | 12+    | Korea                | 1,013                        | 6,043,784                   | 45,563,228,330           | Next Entertainment World Co., Ltd (NEW)     |
| 10   | Jurassic World                         | 2015-06-11      | 12+    | US                   | 1,290                        | 5,546,792                   | 47,800,698,826           | Universal Pictures International Korea Ltd. |
| 11   | The Priests                            | 2015-11-05      | 15+    | Korea                | 1,088                        | 5,442,144                   | 42,405,362,092           | CJ E&M Corp.                                |
| 12   | The Himalayas                          | 2015-12-16      | 12+    | Korea                | 1,009                        | 5,128,397                   | 39,461,896,048           | CJ E&M Corp.                                |
| 13   | Inside Out                             | 2015-07-09      | All    | US                   | 777                          | 4,969,735                   | 38,024,694,936           | The Walt Disney Company Korea Ltd.          |
| 14   | The Martian                            | 2015-10-08      | 12+    | US                   | 1,132                        | 4,880,800                   | 39,663,145,295           | 20th Century Fox Korea                      |
| 15   | Detective K: Secret of the Lost Island | 2015-02-11      | 12+    | Korea                | 811                          | 3,872,015                   | 30,456,879,428           | Showbox Corp.                               |
| 16   | Mad Max: Fury Road                     | 2015-05-14      | 15+    | US                   | 799                          | 3,842,441                   | 32,906,364,462           | Warner Bros., Korea                         |
| 17   | The Intern                             | 2015-09-24      | 12+    | US                   | 496                          | 3,610,564                   | 28,517,727,148           | Warner Bros., Korea                         |
| 18   | Furious Seven                          | 2015-04-01      | 15+    | US                   | 983                          | 3,247,955                   | 26,454,098,694           | Universal Pictures International Korea Ltd. |
| 19   | Terminator Genisys                     | 2015-07-02      | 15+    | US                   | 1,113                        | 3,240,370                   | 26,556,715,129           | Lotte Shopping Lotte Entertainment Ltd.     |
| 20   | Twenty                                 | 2015-03-25      | 15+    | Korea                | 926                          | 3,044,134                   | 23,558,988,686           | Next Entertainment World Co., Ltd (NEW)     |

<sup>\*\*</sup> Number of screens = maximum number of screens in the first week of the film's release

<sup>\*\*</sup> Admissions and box office for <Inside Men: The Original> is reflected in the data for <Inside Men>.

<Table 8> Box office results for the Top 10 Korean films, 2015

| Rank | Title                                     | Director        | Release<br>Date | Rating | No. of<br>Screens | Sales Revenue<br>(KRW) | Admissions | Produced by                   | Distributed by                             |
|------|---|-----------------|-----------------|--------|-------------------|------------------------|------------|-------------------------------|--|
| 1    | Veteran                                   | RYOO Seung-wan  | 2015-08-05      | 15+    | 1,064             | 105,168,155,250        | 13,414,009 | Filmmaker R & K               | CJ E&M Corp.                               |
| 2    | Assassination                             | CHOI Dong-hoon  | 2015-07-22      | 15+    | 1,519             | 98,463,132,781         | 12,705,700 | Caper Film                    | Showbox Corp.                              |
| 3    | Ode to My Father                          | YOUN JK         | 2014-12-17      | 12+    | 966               | 69,823,893,034         | 8,911,437  | JK Film,<br>CJ E&M Corp.      | CJ E&M Corp.                               |
| 4    | Inside Men                                | WOO Min-ho      | 2015-11-19      | 18+    | 1,075             | 57,681,581,872         | 7,213,317  | Inside Men LLC.<br>Production | Showbox Corp.                              |
| 5    | The Throne                                | LEE Joon-ik     | 2015-09-16      | 12+    | 1,210             | 48,842,912,501         | 6,246,851  | Tiger Pictures Inc.           | Showbox Corp.                              |
| 6    | Northern Limit<br>Line                    | KIM Hak-soon    | 2015-06-24      | 12+    | 1,013             | 45,563,228,330         | 6,043,784  | Rosetta Cinema                | Next Entertainment<br>World Co., Ltd (NEW) |
| 7    | The Priests                               | JANG Jae-hyun   | 2015-11-05      | 15+    | 1,088             | 42,405,362,092         | 5,442,144  | ZIP Cinema                    | CJ E&M Corp.                               |
| 8    | The Himalayas                             | LEE Seok-hoon   | 2015-12-16      | 12+    | 1,009             | 39,461,896,048         | 5,128,397  | JK Film                       | CJ E&M Corp.                               |
| 9    | Detective K: Secret<br>of the Lost Island | KIM Sok-yun     | 2015-02-11      | 12+    | 811               | 30,456,879,428         | 3,872,015  | Generation Blue<br>Films      | Showbox Corp.                              |
| 10   | Twenty                                    | LEE Byoung-heon | 2015-03-25      | 15+    | 926               | 23,558,988,686         | 3,044,134  | M Tree Pictures,<br>iHQ, Inc. | Next Entertainment<br>World Co., Ltd (NEW) |

<Table 9> Box office results for the Top 10 foreign films, 2015

| Rank | Title                              | Release<br>Date | Sales Revenue<br>(KRW) | Admissions | Country of Origin | No. of<br>Screens | Distributed by                              |
|------|------------------------------------|-----------------|------------------------|------------|-------------------|-------------------|---|
| 1    | Avengers: Age of Ultron            | 2015-04-23      | 88,582,586,366         | 10,494,499 | US                | 1,843             | The Walt Disney Company Korea Ltd.          |
| 2    | Kingsman: The Secret Service       | 2015-02-11      | 50,369,009,795         | 6,129,681  | US                | 706               | 20th Century Fox Korea                      |
| 3    | Mission: Impossible - Rogue Nation | 2015-07-30      | 48,547,353,607         | 6,126,488  | US                | 1,202             | Lotte Shopping Lotte Entertainment Ltd.     |
| 4    | Jurassic World                     | 2015-06-11      | 47,800,698,826         | 5,546,792  | US                | 1,290             | Universal Pictures International Korea Ltd. |
| 5    | Inside Out                         | 2015-07-09      | 38,024,694,936         | 4,969,735  | US                | 777               | The Walt Disney Company Korea Ltd.          |
| 6    | The Martian                        | 2015-10-08      | 39,663,145,295         | 4,880,800  | US                | 1,132             | 20th Century Fox Korea                      |
| 7    | Mad Max: Fury Road                 | 2015-05-14      | 32,906,364,462         | 3,842,441  | US                | 799               | Warner Bros., Korea                         |
| 8    | The Intern                         | 2015-09-24      | 28,517,727,148         | 3,610,564  | US                | 496               | Warner Bros., Korea                         |
| 9    | Furious Seven                      | 2015-04-01      | 26,454,098,694         | 3,247,955  | US                | 983               | Universal Pictures International Korea Ltd. |
| 10   | Terminator Genisys                 | 2015-07-02      | 26,556,715,129         | 3,240,370  | US                | 1,113             | Lotte Shopping Lotte Entertainment Ltd.     |

### 3) Admissions by number of films produced, imported, released and film ratings

A total of 1,176 films were released in 2015, increasing 7.4% from the 1095 films released in 2014. 232 of them were Korean films and 944 foreign. 269 Korean films were produced and 1,252 foreign films were imported, demonstrating that both numbers were on the rise. The number of films produced, imported and released is growing each year because whether the film is released in theaters affects

how the price is set for the content. It also has influence over PR activities in the online cinema platform, notably IPTV which has recently emerged as a major market. Therefore more films are choosing theater releases as a formality.

In 2015 the number of commercial Korean films<sup>4)</sup> released on less than 20 screens, presumably targeting the digital online market, was 68, 51.1% more than the 45 films in 2014. 553 foreign commercial films were released on less than 20 screens, also up 18.1% from 468 films in 2014. In the case of Korean films, 95.6% (65 films) of the films shown on less than 20 screens were rated 18 and above, showing a high concentration of adult films. 73.8% (409 films) of the foreign films had the same rating.

Of the total Korean film admissions in 2015, 1.1% of the viewed films were rated for all audiences, 27.9% were rated 12 and above, 55.4% 15 and above, and 15.6% were 18 and above. For foreign films, the numbers were 19.1% for all audiences, 39.8% for 12 and above, 31.7% for 15 and above and 9.4% for 18 and above, showing

that films rated for all and 12 and above account for almost 60% of total foreign film admissions.

The admissions share of Korean and foreign films by ratings shows that 94.6% of the films rated for all, and 58.6% of the films rated for 12 and above were foreign films.

<Table 10> Number of Korean film productions and foreign films imported and released in 2015 5)

|            | Korea                 | n Film                | Foreig | n Film | Total                          |                       |  |
|------------|-----------------------|-----------------------|--------|--------|--------------------------------|-----------------------|--|
| Rating     | No. of films produced | No. of films released |        |        | No. of films produced/imported | No. of films released |  |
| All        | 35                    | 26                    | 102    | 88     | 137                            | 114                   |  |
| 12+        | 34                    | 32                    | 171    | 133    | 205                            | 165                   |  |
| 15+        | 63                    | 52                    | 298    | 226    | 361                            | 278                   |  |
| 18+        | 137                   | 122                   | 678    | 497    | 815                            | 619                   |  |
| Restricted | 0                     | 0                     | 3      | 0      | 3                              | 0                     |  |
| Total      | 269                   | 232                   | 1,252  | 944    | 1,521                          | 1,176                 |  |

<Table 11> Number of releases, admissions and sales revenue of Korean films by ratings, 2015

| Rating | No. of films<br>released | Percentage of films released | ntage of Admissions |        | Sales revenue<br>(KRW) | Sales revenue<br>share |
|--------|--------------------------|------------------------------|---------------------|--------|------------------------|------------------------|
| All    | 26                       | 11.2%                        | 1,089,190           | 1.1%   | 8,063,808,758          | 1.0%                   |
| 12+    | 32                       | 13.8%                        | 28,382,978          | 27.9%  | 218,565,420,464        | 27.6%                  |
| 15+    | 52                       | 22.4%                        | 56,346,674          | 55.4%  | 438,264,131,426        | 55.3%                  |
| 18+    | 122                      | 52.6%                        | 15,843,086          | 15.6%  | 126,998,992,663        | 16.0%                  |
| Total  | 232                      | 100.0%                       | 101,661,928         | 100.0% | 791,892,353,311        | 100.0%                 |

<a>Table 12> Number of releases, admissions and sales revenue of foreign films by ratings, 2015</a>

| Rating | ng No. of films Percen<br>released films re |        | Admissions  | Admissions<br>share | Sales revenue<br>(KRW) | Sales revenue<br>share |
|--------|---|--------|-------------|---------------------|------------------------|------------------------|
| All    | 88  | 9.3%   | 19,234,781  | 19.1%               | 144,105,831,566        | 17.8%                  |
| 12+    | 133   | 14.1%  | 40,117,216  | 39.8%               | 332,262,615,730        | 41.0%                  |
| 15+    | 226   | 23.9%  | 31,967,811  | 31.7%               | 256,200,766,727        | 31.6%                  |
| 18+    | 497   | 52.6%  | 9,474,732   | 9.4%                | 77,072,096,853         | 9.5%                   |
| Total  | 944   | 100.0% | 100,794,540 | 100.0%              | 809,641,310,876        | 100.0%                 |

< Table 13> Number of releases, admissions and sales revenue of all films by ratings, 2015

| Rating | No. of films<br>released | Percentage of films released | Admissions  | Admissions<br>share | Sales revenue<br>(KRW) | Sales revenue<br>share |
|--------|--------------------------|------------------------------|-------------|---------------------|------------------------|------------------------|
| All    | 114                      | 9.7%                         | 20,323,971  | 10.0%               | 152,169,640,324        | 9.5%                   |
| 12+    | 165                      | 14.0%                        | 68,500,194  | 33.8%               | 550,828,036,194        | 34.4%                  |
| 15+    | 278                      | 23.6%                        | 88,314,485  | 43.6%               | 694,464,898,153        | 43.4%                  |
| 18+    | 619                      | 52.6%                        | 25,317,818  | 12.5%               | 204,071,089,516        | 12.7%                  |
| Total  | 1,176                    | 100.0%                       | 202,456,468 | 100.0%              | 1,601,533,664,187      | 100.0%                 |

<sup>5.</sup> Above number of films produced and imported by ratings only includes those rated by the Korea Media Rating Board in 2015 with a running time of 40 minutes or more, and excludes all accounts of reclassification due to reasons such as change of contents as well as ratings on 3D, dubbing, director's cut and unabridged versions.

### 4) Admissions by country of origin

**Total** 

The 2015 admissions share of Korean films grew slightly from the previous year to 52.2% 6), with more reaching more than 100 million viewers for the fourth consecutive year and securing the 50% market share majority. The admissions share of American films was 42.5%, falling 2.8% from 2014 while the share of films from countries other than Korea and the US was 5.3%, increasing slightly (0.8%) on 2014. However, such slight growth in the share of films from countries other than Korea and the US is most likely driven by the success of British films <Spectre> (1.82 million viewers) and <The

101,661,928

Imitation Game> (1.74 million viewers). Even so, because the two films are co-produced with the US, it is difficult to categorize them as purely British<sup>7)</sup>.

Other than the two films mentioned above, the highest grossing film from countries other than Korea and the US was <Yo-Kai Watch Movie: It's the Secret of Birth, Meow!> from Japan, selling 550,000 tickets. It was followed by the animated films <Stand by Me Doraemon> (500,000 viewers) and <Detective Conan: Sunflowers of Inferno> (470,000 viewers) from Japan, and <The Little Prince> (430,000 viewers) from France.

49.8%

202,456,468

| Detinas | Korea      | n Film           | Foreig     | Total            |            |
|---------|------------|------------------|------------|------------------|------------|
| Ratings | Admission  | Admissions share | Admissions | Admissions share | Admissions |
| All     | 1,089,190  | 5.4%             | 19,234,781 | 94.6%            | 20,323,971 |
| 12+     | 28,382,978 | 41.4%            | 40,117,216 | 58.6%            | 68,500,194 |
| 15+     | 56,346,674 | 63.8%            | 31,967,811 | 36.2%            | 88,314,485 |
| 18+     | 15,843,086 | 62.6%            | 9,474,732  | 37.4%            | 25,317,818 |

50.2%

<a href="Table 14"><a href="Tabl

<Table 15> Share by country of origin, 2015

100,794,540

| Cou | ıntry of origin | Category     | No. of films | Sales revenue<br>nationwide<br>(KRW 1 million) | Revenue share | Admissions  | Admissions<br>share |
|-----|-----------------|--------------|--------------|--|---------------|-------------|---------------------|
|     | Korea           | Screened     | 286          | 878,839  | 51.5%         | 112,749,386 | 52.2%               |
|     | Rolea           | Released     | 232          | 791,892  | 49.4%         | 101,661,928 | 50.2%               |
|     | US direct       | Screened     | 57           | 396,037  | 23.2%         | 48,804,597  | 22.6%               |
|     | distribution    | Released     | 48           | 391,382  | 24.4%         | 48,285,373  | 23.8%               |
| US  | IIC in cont     | Screened     | 272          | 345,481  | 20.2%         | 42,897,768  | 19.9%               |
| US  | S US import     | Released 260 |              | 333,811  | 20.8%         | 41,356,711  | 20.4%               |
|     | Cultural        | Screened     | 329          | 741,518  | 43.5%         | 91,702,365  | 42.5%               |
|     | Subtotal        | Released     | 308          | 725,193  | 45.3%         | 89,642,084  | 44.3%               |
|     | China           | Screened     | 40           | 1,859  | 0.1%          | 259,181     | 0.1%                |
|     | China           | Released     | 38           | 1,852  | 0.1%          | 258,256     | 0.1%                |
|     | F               | Screened     | 202          | 53,551   | 3.1%          | 6,951,861   | 3.2%                |
|     | Europe          | Released     | 184          | 52,083   | 3.3%          | 6,751,678   | 3.3%                |
|     |                 | Screened     | 362          | 28,922   | 1.7%          | 3,937,477   | 1.8%                |
|     | Japan           | Released     | 361          | 28,922   | 1.8%          | 3,937,400   | 1.9%                |
|     | Others          | Screened     | 56           | 1,787  | 0.1%          | 229,125     | 0.1%                |
|     | Others          | Released     | 53           | 1,593  | 0.1%          | 205,122     | 0.1%                |
|     | Total           | Screened     | 1,275        | 1,706,476                                      | 100%          | 215,829,395 | 100%                |
|     | Total           | Released     | 1,176        | 1,601,534                                      | 100%          | 202,456,468 | 100%                |

**<sup>6.</sup>** This data only pertains to the screening result (theater release + paid preview) excluding all admissions and sales revenue resulting from re-release, special screenings and film festival screenings and differ from the admission percentages shown in <Table 1>, <Table 5> and <Table 6>.

Country of origin registered in KOBIS is based on the rating classification by the Korea Media Rating Board and both films were listed as British films when classified.

### 5) Admissions by distributor

The distributor with the highest admissions share of Korean and foreign films combined, as well as the highest share of Korean films, was CJ E&M in 2015. The distributor with the highest admissions share of foreign films was The Walt Disney Company Korea. Ranked sixth in 2014, Showbox jumped back to second place as most of the films it released in 2015 performed well. Meanwhile last year's second runner Lotte Entertainment fell several places to rank in seventh.

Until 2014, films by Sony Pictures and Walt Disney were distributed by Sony Pictures Releasing Walt Disney Studio Korea, but as of December 31, 2014 Sony Pictures Korea pulled out of the Korean market after 24 years. Accordingly, from 2015 on Sony Pictures films are now distributed by Universal Pictures International Korea and Disney films by Disney Korea. As a result, Disney and UIP were new names in the top 5 distributor list. In 2011~2013, the top 5 consisted mostly of Korean distributors except for Sony, but in 2014 and again in 2015 Korean distributors were ranked top in the first and second place followed by the big players from Hollywood coming in third through fifth.

Despite the lack of any noticeable foreign films, atten-

dance for films distributed by CJ E&M reached 49.35 million (22.9% share) owing to the strong performances of Korean movies including <Veteran>, which sold 13.41 million tickets as the most successful film of the year, along with <Ode to My Father> (8.91 million viewers), <The Priests> (5.44 million viewers), <The Himalayas> (5.13 million viewers), and <Accidental Detective> (2.63 million viewers).

Coming in second, Showbox's achievement was greatly influenced by the even success of their Korean films. These included <Assassination> with admissions of 12.71 million, <Inside Men> (7.05 million viewers), <The Throne> (6.25 million viewers), <Detective K: Secret of the Lost Island> (3.87 million viewers), and <The Classified File> (2.86 million viewers). Out of the 11 films the company released, 6 reached over 2 million attendances while diversity film <Whiplash> (1.59 million viewers) also performed well, contributing to the total of 36.94 million tickets (market share 17.1%).

In third place was The Walt Disney Company Korea with 5 out of the 9 films they screened each selling more than 2 million tickets, drawing a total of 24.92 million

|      |                 | 2011             |                        |                 | 2012             |                        |                 | 2013             |                        |                 | 2014             |                        |                 | 2015             |                       |
|------|-----------------|------------------|------------------------|-----------------|------------------|------------------------|-----------------|------------------|------------------------|-----------------|------------------|------------------------|-----------------|------------------|-----------------------|
| Rank | Distri<br>butor | No. of relea ses | Adm<br>ssions<br>share | Distri<br>butor | No. of relea ses | Adm<br>ssions<br>share | Distri<br>butor | No. of relea ses | Adm<br>ssions<br>share | Distri<br>butor | No. of relea ses | Adm<br>ssions<br>share | Distri<br>butor | No. of relea ses | Adm<br>ssion<br>share |
| 1    | CJ              | 37.5             | 32.7                   | CJ              | 43               | 27.2                   | CI              | 42               | 21.4                   | CJ              | 31               | 24.9                   | CI              | 26               | 22.9                  |
| 2    | Lotte           | 30.5             | 15.4                   | Showbox         | 11               | 12.8                   | NEW             | 21               | 18.4                   | Lotte           | 30.5             | 12.1                   | Showbox         | 11               | 17.1                  |
| 3    | NEW             | 21.5             | 9                      | Lotte           | 46               | 12.4                   | Lotte           | 37.5             | 14.9                   | Sony            | 16               | 11.3                   | Disney          | 9                | 11.6                  |
| 4    | Sony            | 19               | 8.5                    | NEW             | 16.5             | 12.1                   | Showbox         | 13               | 13.7                   | Warners         | 12               | 10.8                   | Fox             | 16               | 9.4                   |
| 5    | Showbox         | 15.5             | 8.3                    | Sony            | 18               | 12                     | Sony            | 18               | 9.5                    | Fox             | 14               | 8.9                    | UPI             | 32               | 8.6                   |
| 0    | thers           | 396.5            | 26.1                   | Others          | 586.5            | 23.5                   | Others          | 903.5            | 22.1                   | Others          | 1,084.5          | 32.0                   | Others          | 1,181            | 30.4                  |
| Т    | otal            | 520.5            | 100                    | Total           | 721              | 100                    | Total           | 1,035            | 100.0                  | Total           | 1,188            | 100.0                  | Total           | 1,275            | 100                   |

<a href="Table 16"><a href="Annual"><a href="Table 16"><a href="Table

viewers. The success came from <Avengers: Age of Ultron>, which drew 10.49 million viewers, and the animations < Inside Out> (40.97 million viewers) and <Big Hero 6> (2.80 million viewers) as well as Hollywood franchise titles < Ant-Man> (2.84 million viewers) and <Star Wars: The Force Awakens> (2.80 million viewers). Ranking in fourth, 20th Century Fox Korea distributed 16 films including <Kingsman: The Secret Service> (6.13 million viewers), <The Martian> (4.88 million viewers), < Maze Runner: The Scorch Trials> (2.74 million viewers), and <Spy> (2.32 million viewers), with total admissions of 20.35 million. Universal Pictures distributed 32 films and recorded 18.57 million ticket sales to rank as the fifth best performing distributor. < Jurassic World> (5.55 million viewers), <Furious 7> (3.25 million viewers) and <Minions> (2.63 million viewers) showed good results but the rest of their slate was less impressive.

NEW followed by selling 17.47 million tickets. <Northern Limit Line> (6.04 million viewers), <Twenty> (3.04 million viewers) and <The Beauty Inside> (2.05 million viewers) were the

only 3 films out of their 14.5 title to reach more than 2 million admissions. <The Tiger> was expected to be a hit in the winter season but the final admissions stopped at merely 1.58 million.

Lotte was ranked in seventh, with none of their films selling more than a million tickets except for <Mission: Impossible - Rogue Nation > (6.23 million viewers) and <Terminator Genisys> (3.24 million viewers) by Paramount, which Lotte has exclusive distribution agreement with, and the Korean film < The Treacherous > (1.11 million viewers). Warner Bros. ranked in fourth in 2014 with <Interstellar> but fell several rungs to eighth place by drawing 11.89 million viewers by distributing < Mad Max: Fury Road> (3.84 million viewers) and <The Intern> (3.61 million viewers) in 2015. Specializing in the investment and distribution of minor released, CGV Arthouse released <Coin Locker Girl> (1.47 million viewers), <Fatal Intuition> (1.05 million viewers), <The Shameless> (410 thousand viewers) and <Socialphobia> (250,000 viewers) to keep its place from 2014 as the distributor with the ninth highest share of all distributed films and the fifth highest among Korean films. Megabox Inc. Plus M was number ten in the market share ranking. Since its establishment in 2014, the company achieved commercial success with <The Whistle Blower> in the same year but <Wonderful Nightmare> (990,000 viewers) and <Casa Amor; Exclusive for Ladies> (150 thousand viewers) failed to meet expectations in 2015.

Little Big Pictures also invested in and distributed commercial films including <Office> (440,000 viewers) and <Shoot Me in the Heart> (390,000 viewers) as well as low-budget, independent art films such as <Revivre> (140,000 viewers), <Madonna> (18,000 viewers), <Love Never Fails> (15,000 viewers) and <Alive> (4,000 viewers). Yet most of them underperformed. In 2014 CineGuru Daou Technology made a grand entrance to the market by distributing <My Love, My Bride> which drew 2.14 million viewers, but <The Deal> released in 2015 only sold 860,000 tickets while <The Chosen: Forbidden Cave> sold merely 120,000.

<Table 17> Total market share by distributors, 2015

| Rank | Distributor                                  | No. of releases | Sales revenue<br>(KRW 1 million) | Revenue<br>share | Admissions  | Admissions<br>share |
|------|--|-----------------|----------------------------------|------------------|-------------|---------------------|
| 1    | CJ E&M                                       | 26              | 383,627                          | 22.5%            | 49,349,701  | 22.9%               |
| 2    | Showbox/Mediaplex, Inc.                      | 11              | 290,195                          | 17.0%            | 36,935,209  | 17.1%               |
| 3    | Walt Disney Studios Korea, Inc.              | 9               | 204,059                          | 12.0%            | 24,919,018  | 11.5%               |
| 4    | 20th Century Fox Korea                       | 16              | 163,538                          | 9.6%             | 20,353,227  | 9.4%                |
| 5    | Universal Pictures International Korea Ltd.  | 32              | 149,784                          | 8.8%             | 18,572,337  | 8.6%                |
| 6    | Next Entertainment World (NEW)               | 14.5            | 133,512                          | 7.8%             | 17,469,128  | 8.1%                |
| 7    | Lotte shopping Lotte Entertainment Co., Ltd. | 20.5            | 127,515                          | 7.5%             | 16,179,480  | 7.5%                |
| 8    | Warner Bros., Korea                          | 13              | 98,535                           | 5.8%             | 11,894,541  | 5.5%                |
| 9    | CGV Arthouse                                 | 13              | 33,285                           | 2.0%             | 4,195,205   | 1.9%                |
| 10   | Megabox Inc. Plus M                          | 9.5             | 23,004                           | 1.3%             | 2,989,240   | 1.4%                |
|      | Others                                       | 1,110.5         | 99,422                           | 5.8%             | 12,972,311  | 6.0%                |
|      | Total  | 1,275           | 1,706,476                        | 100.0%           | 215,829,395 | 100.0%              |

| <table 18<="" th=""><th>Market share</th><th>of Korean films</th><th>by distributors.</th><th>2015</th></table> | Market share | of Korean films | by distributors. | 2015 |
|---|--------------|-----------------|------------------|------|
|---|--------------|-----------------|------------------|------|

| Rank | Distributor                                  | No. of releases | Sales revenue<br>(KRW 1 million) | Revenue<br>share | Admissions  | Admissions<br>share |
|------|--|-----------------|----------------------------------|------------------|-------------|---------------------|
| 1    | CJ E&M                                       | 16              | 356,255                          | 40.5%            | 45,658,523  | 40.5%               |
| 2    | Showbox/Mediaplex, Inc.                      | 9               | 277,229                          | 31.5%            | 35,306,081  | 31.3%               |
| 3    | Next Entertainment World, Inc. (NEW)         | 10.5            | 129,258                          | 14.7%            | 16,891,286  | 15.0%               |
| 4    | Lotte shopping Lotte Entertainment Co., Ltd. | 8.5             | 34,161                           | 3.9%             | 4,379,269   | 3.9%                |
| 5    | CGV Arthouse                                 | 12.5            | 32,458                           | 3.7%             | 4,083,597   | 3.6%                |
| 6    | Megabox Inc. Plus M                          | 3.5             | 8,754                            | 1.0%             | 1,163,112   | 1.0%                |
| 7    | Little Big Pictures                          | 10              | 8,064                            | 0.9%             | 1,055,583   | 0.9%                |
| 8    | CineGuru Daou Technology                     | 2               | 7,938                            | 0.9%             | 976,782     | 0.9%                |
| 9    | Daemyung Culturetainment                     | 2               | 4,941                            | 0.6%             | 633,491     | 0.6%                |
| 10   | Cinema Service Co.,Ltd.                      | 1               | 2,891                            | 0.3%             | 383,332     | 0.3%                |
|      | Others                                       | 211             | 16,890                           | 1.9%             | 2,218,330   | 2.0%                |
|      | Total  | 286             | 878,839                          | 100.0%           | 112,749,386 | 100.0%              |

<Table 19> Market share of foreign films by distributors, 2015

| Rank | Distributor                                  | No. of releases | Sales revenue<br>(KRW 1 million) | Revenue<br>share | Admissions  | Admissions<br>share |
|------|--|-----------------|----------------------------------|------------------|-------------|---------------------|
| 1    | Walt Disney Studios Korea, Inc.              | 9               | 204,059                          | 24.7%            | 24,919,018  | 24.2%               |
| 2    | 20th Century Fox Korea                       | 15              | 162,483                          | 19.6%            | 20,219,674  | 19.6%               |
| 3    | Universal Pictures International Korea Ltd.  | 31              | 149,782                          | 18.1%            | 18,572,272  | 18.0%               |
| 4    | Warner Bros. Korea                           | 13              | 98,535                           | 11.9%            | 11,894,541  | 11.5%               |
| 5    | Lotte shopping Lotte Entertainment Co., Ltd. | 12              | 93,353                           | 11.3%            | 11,800,211  | 11.4%               |
| 6    | CJ E&M                                       | 10              | 27,372                           | 3.3%             | 3,691,178   | 3.6%                |
| 7    | Megabox Inc. Plus M                          | 6               | 14,250                           | 1.7%             | 1,826,129   | 1.8%                |
| 8    | Showbox/Mediaplex, Inc.                      | 2               | 12,967                           | 1.6%             | 1,629,128   | 1.6%                |
| 9    | CineGuru Daou Technology                     | 12              | 10,612                           | 1.3%             | 1,429,154   | 1.4%                |
| 10   | ISU C&E                                      | 11              | 7,569                            | 0.9%             | 987,058     | 1.0%                |
|      | Others                                       |                 | 46,654                           | 5.6%             | 6,111,646   | 5.9%                |
|      | Total  | 989             | 827,636                          | 100.0%           | 103,080,009 | 100.0%              |

### 6) Diversity films 8)

349 diversity films were released in 2015, a decrease of 4.9% compared to the 367 films released in 2014. Their share in the total number of films released also fell by 3.8% from the previous year's figure of 29.7%. The number of diversity films released experienced a slight decrease but the admissions fell by 41.8%, which cut the numbers almost by half. In 2014, <My Love, Don't Cross That River> (3.85 million viewers), the highest grossing diversity film in history, as well as <Begin Again> (3.43 million viewers) each sold more than 3 million tickets, setting a new record for diversity films. On the other hand in 2015, <My Love, Don't Cross That River> (with 960,000 admissions in 2015) which was released on November 27, 2014 and continued to perform well through 2015, and <Whiplash> (1.59 million viewers)

were the only big hits, which lead to the sharp drop in admissions.

Total admissions for diversity films can fluctuate greatly depending on the results of one or two box office hits and it is difficult to assess the size of the diversity film market with the year's final admission numbers. Excluding exceptional hits with more than 1 million viewers, total admissions for diversity films were 7 million in 2014 and 6.71 million in 2015, thus the downward trend was not quite as significant. The number of diversity films with more than 100,000 viewers was 14 in 2015, falling slightly from the 16 films in 2014 but when compared to 6 in 2012 and 2013, respectively, there are more successful diversity releases these days.

The diversity film with the highest admissions in 2015 was <Whiplash>, drawing 1.59 million viewers. Among Korean films, <Socialphobia>, produced by participants of the Feature Production Research Course in the

Korean Academy of Film Arts, and <Alice in Earnestland> received attention while the latest projects by master directors - <Revivre> by IM Kwon-taek and HONG Sangsoo's <Right Now, Wrong Then> - stood out as well. In the foreign film category, animations < Mune: Guardian of the Moon> and < Legends of Oz: Dorothy's Return>, which were rated for all audiences, topped the list.

<Table 20> Diversity film releases and admissions from the last 5 years

|                          | Category            | 2011        | 2012        | 2013        | 2014        | 2015        |
|--------------------------|---------------------|-------------|-------------|-------------|-------------|-------------|
|                          | Total               | 439         | 631         | 905         | 1,095       | 1,176       |
| No. of releases          | Diversity Film      | 197         | 232         | 333         | 367         | 349         |
| reieuses                 | % of diversity film | 44.9        | 36.8        | 36.8        | 33.5        | 29.7        |
|                          | Total               | 159,724,465 | 194,890,622 | 213,348,254 | 215,056,852 | 215,829,396 |
| Nationwide<br>Admissions | Diversity Film      | 4,766,478   | 3,692,507   | 3,723,352   | 14,283,284  | 8,307,266   |
| 71411113510113           | % of diversity film | 3.0         | 1.9         | 1.7         | 6.6         | 3.8         |

<sup>\* 2010-2013</sup> data refers to the Korean Cinema Yearbook 2014, and data since 2014 is a combination of diversity film statistics from the integrated theater ticket network

<Table 21> Top 10 diversity film admissions, 2015

| Rank | Title                           | Release<br>Date | Rating | Country<br>of<br>origin | No. of screens nationwide | Admissions | Sales<br>Revenue<br>(KRW 1,000) | Distributed by                                   |
|------|---------------------------------|-----------------|--------|-------------------------|---------------------------|------------|---------------------------------|--|
| 1    | Whiplash                        | 2015-03-12      | 15+    | US                      | 436                       | 1,589,032  | 12,656,619                      | Showbox Corp.                                    |
| 2    | My Love, Don't Cross That River | 2014-11-27      | All    | Korea                   | 206                       | 955,149    | 7,509,448                       | CGV Arthouse,<br>Daemyung Culturetainment        |
| 3    | Mune: Guardian of the Moon      | 2015-09-24      | All    | France                  | 365                       | 318,863    | 2,331,063                       | CineGuru Daou Technology                         |
| 4    | Legends of Oz: Dorothy's Return | 2015-02-12      | All    | US                      | 330                       | 298,298    | 2,175,321                       | BoXoo Entertainment                              |
| 5    | How to Steal A Dog              | 2014-12-31      | All    | Korea                   | 205                       | 263,227    | 2,019,167                       | Little Big Pictures,<br>Daemyung Culturetainment |
| 6    | Socialphobia                    | 2015-03-12      | 15+    | Korea                   | 368                       | 249,169    | 1,959,705                       | CGV ARTHOUSE                                     |
| 7    | Chef                            | 2015-01-07      | 15+    | US                      | 111                       | 151,833    | 1,240,661                       | JINJIN Pictures                                  |
| 8    | Woman In Gold                   | 2015-07-09      | 12+    | US                      | 252                       | 144,154    | 1,109,777                       | Pop Entertainment                                |
| 9    | Revivre                         | 2015-04-09      | 18+    | Korea                   | 327                       | 142,382    | 1,073,035                       | Little Big Pictures                              |
| 10   | Midnight Diner                  | 2015-06-18      | 12+    | Japan                   | 180                       | 131,856    | 1,042,452                       | JINJIN Pictures                                  |

<Table 22> Top 10 diversity film admissions (Korean film), 2015

| Rank | Title                                      | Director                           | Release<br>Date | Rating | No. of screens nationwide | Sales<br>Revenue<br>(KRW 1,000) | Admissions | Produced by                       | Distributed by   |
|------|--|------------------------------------|-----------------|--------|---------------------------|---------------------------------|------------|-----------------------------------|--|
| 1    | My Love,<br>Don't Cross That River         | JIN Mo-young                       | 2014-11-27      | All    | 206                       | 7,509,448                       | 955,149    | Argus Film                        | CGV Arthouse,<br>Daemyung Culturetainment                        |
| 2    | How to Steal A Dog                         | KIM Sung-ho                        | 2014-12-31      | All    | 205                       | 2,019,167                       | 263,227    | SAMGEORI<br>Pictures<br>Co., Ltd. | Little Big Pictures,<br>Daemyung<br>Culturetainment              |
| 3    | Socialphobia                               | HONG Seok-jae                      | 2015-03-12      | 15+    | 368                       | 1,959,705                       | 249,169    | Korean<br>Academy<br>of Film Arts | CGV ARTHOUSE   |
| 4    | Revivre                                    | IM Kwon-taek                       | 2015-04-09      | 18+    | 327                       | 1,073,035                       | 142,382    | Myung Films                       | Little Big Pictures  |
| 5    | Right Now, Wrong Then                      | HONG<br>Sangsoo                    | 2015-09-24      | 18+    | 59                        | 658,073                         | 79,840     | Jeonwonsa<br>Film Co.             | Jeonwonsa Film Co.,<br>Next Entertainment<br>World Co.,Ltd (NEW) |
| 6    | You Are So Yummy<br>- Happy to Be with You | CHOE Gyeong-seok,<br>NONAKA Kazumi | 2015-07-29      | All    | 141                       | 372,145                         | 53,719     | Media Castle                      | Little Big Pictures  |
| 7    | Alice in Earnestland                       | AHN Gooc-jin                       | 2015-08-13      | 18+    | 69                        | 349,483                         | 43,964     | Korean<br>Academy<br>of Film Arts | CGV ARTHOUSE   |
| 8    | A Midsummer's Fantasia                     | JANG Kun-jae                       | 2015-06-11      | All    | 46                        | 279,273                         | 35,950     | MOCUSHURA                         | INDIESTORY Inc.  |
| 9    | The Tenor Lirico Spinto                    | KIM Sang-man                       | 2014-12-31      | 12+    | 185                       | 260,190                         | 32,644     | More In<br>Group                  | BoXoo Entertainment,<br>More In Group                            |
| 10   | Wonders                                    | CHO Jung-rae,<br>KIM Bo-gyeong     | 2015-04-02      | All    | 231                       | 235,293                         | 31,137     | TPS<br>Company                    | OPUS Pictures  |

<Table 23> Top 10 diversity film admissions (foreign film), 2015

| Rank | Title                           | Release<br>Date | Sales<br>Revenue<br>(KRW 1,000) | Admissions<br>Seoul area | Country of origin | No. of<br>screens | Distributed by            |
|------|---------------------------------|-----------------|---------------------------------|--------------------------|-------------------|-------------------|---------------------------|
| 1    | Whiplash                        | 2015-03-12      | 12,656,619                      | 1,589,032                | US                | 436               | Showbox Corp.             |
| 2    | Mune: Guardian of the Moon      | 2015-09-24      | 2,331,063                       | 318,863                  | France            | 365               | CineGuru Daou Technology  |
| 3    | Legends of Oz: Dorothy's Return | 2015-02-12      | 2,175,321                       | 298,298                  | US                | 330               | BoXoo Entertainment       |
| 4    | Chef                            | 2015-01-07      | 1,240,661                       | 151,833                  | US                | 111               | JINJIN Pictures           |
| 5    | Woman In Gold                   | 2015-07-09      | 1,109,777                       | 144,154                  | US                | 252               | Pop Entertainment         |
| 6    | Midnight Diner                  | 2015-06-18      | 1,042,452                       | 131,856                  | Japan             | 180               | JINJIN Pictures           |
| 7    | La Famille Belier               | 2015-08-27      | 929,077                         | 121,827                  | France            | 245               | JINJIN Pictures           |
| 8    | The Snow Queen 2                | 2014-12-24      | 859,031                         | 120,278                  | Russia            | 479               | CineGuru Daou Technology  |
| 9    | Still Alice                     | 2015-04-29      | 869,954                         | 112,711                  | US                | 109               | Green Narae Media         |
| 10   | Freedom                         | 2015-11-19      | 736,220                         | 106,030                  | US                | 117               | Mountain Pictures Co.,Ltd |

### 2. 2015 Digital Online Market Status 9)

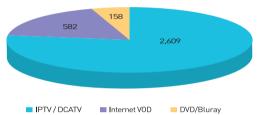
Total annual revenue for the digital online market in 2015 was KRW 334.9 billion, up 12.7% on 2014. Sales figures for IPTV and digital cable TV (henceforth TV VOD <sup>10)</sup>) have been increasing consistently. Although the growth rate has slowed down since 2013, its revenue share within the digital online market continues to grow. The Internet VOD market expanded from 2014 as sales for mobile products increased.

Once again IPTV and digital cable TV grossed the highest amounts in 2015. TV VOD earned KRW 260.9 billion, representing 77.9% of the market. Internet VOD <sup>11)</sup> sales were KRW 58.2 billion, increasing from the previous year to represent 17.3% which was almost the same. Packaged products grossed KRW 15.8 billion representing 4.7%, as the share continued to drop.

### 1) IPTV and digital cable TV

As of the end of December 2014, 10.86 million households subscribe to IPTV <sup>12)</sup>, and 7.6 million households subscribe to digital cable TV as of November 2015 <sup>13)</sup>. Although the number of IPTV subscribers is 24.2% higher than the previous year, it appears to have reached a saturation point.

<Figure 3> IPTV and Digital Cable TV market status (Unit: KRW 100 million)



<Table 24> Total revenue of the digital online market 14) (Unit: KRW 100 million)

|                      | 20      | 11                   | 20      | 12                   | 2013 2014 |                      |         | 2015                 |         |                      |
|----------------------|---------|----------------------|---------|----------------------|-----------|----------------------|---------|----------------------|---------|----------------------|
| Product              | revenue | YoY<br>growth<br>(%) | revenue | YoY<br>growth<br>(%) | revenue   | YoY<br>growth<br>(%) | revenue | YoY<br>growth<br>(%) | revenue | YoY<br>growth<br>(%) |
| IPTV & Digital Cable | 910     | 85.3                 | 1,310   | 44.0                 | 1,737     | 32.6                 | 2,254   | 29.7                 | 2,609   | 15.7                 |
| Internet VOD         | 501     | 87.6                 | 618     | 23.4                 | 729       | 18.0                 | 499     | -31.5                | 582     | 16.7                 |
| Packaged products    | 298     | -15.1                | 230     | -22.8                | 210       | -8.7                 | 218     | 3.8                  | 158     | -27.4                |
| Total                | 1,709   | 54.1                 | 2,158   | 26.3                 | 2,676     | 24.0                 | 2,971   | 11.0                 | 3,349   | 12.7                 |

<sup>\*</sup> Internet VOD revenue estimates include revenue estimates for N-screen and mobile services.

<Table 25> Sales revenue for the IPTV and digital cable TV market

| Year                     | 2011 | 2012  | 2013  | 2014  | 2015  |
|--------------------------|------|-------|-------|-------|-------|
| Amount (KRW 100 million) | 910  | 1,310 | 1,737 | 2,254 | 2,609 |
| YoY growth (%)           | 85.3 | 44.0  | 32.6  | 29.7  | 15.7  |

<sup>9. &#</sup>x27;Digital online market' is a term used to replace 'ancillary film market'.

<sup>10.</sup> While numerous internet based services emerge and perish, all digital online distribution of films may be condensed into the term Internet VOD but in this report, IPTV and digital cable TV will be represented by the term 'TV VOD' and 'Internet VOD' for special OSP services using web storage service and common OSP services such as Naver and Hoppin.

<sup>11.</sup> IPTV and digital cable TV are categorized as 'TV VOD' and special OSP services using web storage services and common OSP services such as Naver and Hoppin are categorized as 'Internet VOD'.

<sup>12.</sup> Broadcast Industry Status Report 2015 (Ministry of Science, ICT and Future Planning/Korea Communications Commission, November 2015)

<sup>13.</sup> Data provided by the Korea Cable TV Association (January 2016)

<sup>14.</sup> Revenues for IPTV and digital cable are relatively accurate since we were able to use data provided by three IPTV companies and one digital cable company. However, the revenue for Internet VOD is derived by adding sales data obtained from relative companies with estimates calculated from the year-on-year revenue growth rate. Therefore, this data should be used only as reference data of the digital online market.

<Veteran> was the highest grossing TV VOD film, following its results in theaters, hitting approximately 950,000 views. It was followed by <Jurassic World> and <Assassination>, each with 700,000 views. Admissions for <The Treacherous> were only about 1.1 million but on IPTV platforms its view count amounted to about 500,000 views. <My Love, Don't Cross That River> was the only diversity film to be included in the top 10 Ko-

rean films. Comparing the top grossing films of 2014 and 2015 shows that while in 2014 <Frozen> was the only film to gross more than KRW 5 billion, in 2015 there were 3 films - <Veteran> (KRW 7 billion), <Jurassic World> (KRW 5.6 billion), <Assassination> (KRW 5 billion) - and the gross amount of top performing films have increased substantially overall.

<Table 26> Total film rankings for IPTV and digital cable TV in 2015

| Rank | Title                        | Sales Revenue (KRW 100 million) | Views   |
|------|------------------------------|---------------------------------|---------|
| 1    | Veteran                      | 70.7                            | 956,697 |
| 2    | Jurassic World               | 56.1                            | 743,856 |
| 3    | Assassination                | 50.8                            | 776,319 |
| 4    | Kingsman: The Secret Service | 42.3                            | 697,017 |
| 5    | Northern Limit Line          | 41.2                            | 624,259 |
| 6    | Ode to My Father             | 36.3                            | 726,933 |
| 7    | The Classified File          | 32.5                            | 540,575 |
| 8    | Furious Seven                | 30.5                            | 489,391 |
| 9    | Minions                      | 30.2                            | 435,029 |
| 10   | The Treacherous              | 30.1                            | 513,684 |

<Table 27> Korean film rankings for IPTV and digital cable TV in 2015

| Rank | Title                             | Sales Revenue (KRW 100 million) | Views   |  |
|------|-----------------------------------|---------------------------------|---------|--|
| 1    | Veteran                           | 70.7                            | 956,697 |  |
| 2    | Assassination                     | 50.8                            | 776,319 |  |
| 3    | Northern Limit Line               | 41.2                            | 624,259 |  |
| 4    | Ode to My Father                  | 36.3                            | 726,933 |  |
| 5    | The Classified File               | 32.5                            | 540,575 |  |
| 6    | The Treacherous                   | 30.1                            | 513,684 |  |
| 7    | The Throne                        | 25.2                            | 377,918 |  |
| 8    | 8 Roaring Currents                |                                 | 417,306 |  |
| 9    | 9 My Love, Don't Cross That River |                                 | 292,448 |  |
| 10   | The Con Artists                   | 20.9                            | 465,586 |  |

<a>Table 28> Foreign film rankings for IPTV and digital cable TV in 2015</a>

| Rank | Title                              | Sales Revenue (KRW 100 million) | Views   |
|------|------------------------------------|---------------------------------|---------|
| 1    | Jurassic World                     | 56.1                            | 743,856 |
| 2    | Kingsman: The Secret Service       | 42.3                            | 697,017 |
| 3    | Furious Seven                      | 30.5                            | 489,391 |
| 4    | The Maze Runner                    | 16.1                            | 452,035 |
| 5    | Minions                            | 30.2                            | 435,029 |
| 6    | Mission: Impossible - Rogue Nation | 27.2                            | 419,674 |
| 7    | Terminator Genisys                 | 26.6                            | 400,703 |
| 8    | Taken 3                            | 24.7                            | 395,703 |
| 9    | Big Hero 6                         | 25.3                            | 373,614 |
| 10   | Spy                                | 23.6                            | 369,615 |

### 2) Online VOD

The downturn trend of specialized OSP revenue continued in the internet VOD market, but with common type OSP sales jumping immensely total sales revenue showed a slight increase. This is presumably due to an increase in the sales of combined mobile products and portal sites. Special sized OSP (web storage services) revenue continued to fall: its share of 41.7% in 2014 fell to 36.3% in 2015.

The top 10 earners of Naver's N Store, a mobile and desktop based N screen service, resembled the TV VOD market while films rated 18+ such as <The Treacherous> and <Kingsman: The Secret Service> showed stronger results compared to the TVVOD platform. Animations like <Minions>, <Big Hero 6> and <Inside Out> were successful among foreign films. <The Priests> had a high number of views and was ranked in seventh place although it was only serviced for a short period of time in 2015, starting from December, while <How to Steal A Dog> was the only diversity film to reach the top 10 Korean films.

### 3) Packaged Products Market

The market for packaged products increased slightly thanks to <Frozen> in 2014 but growth soon turned negative once again. The top sellers list of

Korean films included <Ode to My Father>, <Roaring Currents> and <KUNDO: Age of the Rampant>, while <Inside Out>, <Interstellar> and <Whiplash> were the top grossing foreign films. Even so, it is not just the packaged products market but the number of production companies that is also decreasing, indicating that the downsizing of the market is an ongoing trend. At the same time, replacements of packaged product are on the rise as TV VOD platforms continue provide an increasing number of additional videos that DVD had previously provided, along with the release of downloadable products.

<a>Table 29> Internet VOD market sales revenue status</a>

| Year                     | 2010 | 2011 | 2012 | 2013 | 2014  | 2015 |
|--------------------------|------|------|------|------|-------|------|
| Amount (KRW 100 million) | 267  | 501  | 618  | 729  | 499   | 582  |
| YoY growth (%)           | 19.7 | 87.6 | 23.4 | 18.0 | -31.5 | 16.7 |

<Table 30> N-STORE: Korean film ranking in 2015 15)

| Rank | Title               |
|------|---------------------|
| 1    | Veteran             |
| 2    | The Treacherous     |
| 3    | Assassination       |
| 4    | Ode to My Father    |
| 5    | The Beauty Inside   |
| 6    | Northern Limit Line |
| 7    | The Priests         |
| 8    | Wonderful Nightmare |
| 9    | The Throne          |
| 10   | How to Steal A Dog  |

<Table 31> N-STORE: Foreign film ranking in 2015

| Rank | Title                        |
|------|------------------------------|
| 1    | Kingsman: The Secret Service |
| 2    | Interstellar                 |
| 3    | Minions                      |
| 4    | Big Hero 6                   |
| 5    | Fifty Shades of Grey         |
| 6    | Inside Out                   |
| 7    | Jurassic World               |
| 8    | The Maze Runner              |
| 9    | Furious Seven                |
| 10   | Frozen                       |

The growing momentum of the digital online market is slowing down as of 2014. TV VOD dependency continues to rise yet the number of subscribers has reached its limit and the sales growth too has begun to fall. Flatrate subscriptions on TV VOD platforms continue the uptrend that began in 2014, with the number of subscribers and the gross amount consistently on the rise. Potential exists as the consumer pattern that once centered on new releases in the past will transform into a new VOD consumer pattern which covers past releases and films across various genres. Netflix has drawn much attention in particular, as to how it will change the market since its launching in Korea in January 2016. It will have to be observed for some more time in order to ascertain how a service that provides unlimited access to videos through a monthly payment model will affect the digital online market and VOD purchasers.

### 3. Production Costs and Returns on Investment of Korean Films

The total number of Korean films released in 2015 was 232, and their total production costs were estimated at KRW 461.68 billion <sup>16)</sup>, which represents an increase of KRW 25.51 billion compared to the production costs in 2014 amounting to KRW 436.17 billion. The average total production cost for Korean films in 2015 was KRW 1.99 billion, falling slightly from the previous year, but with 15 more films this year, the total production costs increased overall.

<a>Table 32> Market size of packaged products</a>

| Category                 | 2010 | 2011  | 2012  | 2013 | 2014 | 2015  |
|--------------------------|------|-------|-------|------|------|-------|
| Amount (KRW 100 million) | 351  | 298   | 230   | 210  | 218  | 158   |
| YoY growth (%)           | -    | -15.1 | -22.8 | -8.7 | 3.8  | -27.4 |

<a>Table 33> Annual average production costs for Korean films released in theatres</a>

|      | Net Productio                                       | n Cost (A) | Marketing Cost(F                               | P&A)(B)   | Total Production Cost(A + B)                          |
|------|---|------------|--|-----------|---|
| Year | Average Net<br>Production Cost<br>(KRW 100 million) | Share (%)  | Average Marketing<br>Cost<br>(KRW 100 million) | Share (%) | Average Total<br>Production Cost<br>(KRW 100 million) |
| 2006 | 25.8  | 64.2       | 14.4   | 35.8      | 40.2  |
| 2007 | 25.5  | 68.5       | 11.7   | 31.5      | 37.2  |
| 2008 | 20.7  | 68.8       | 9.4  | 31.2      | 30.1  |
| 2009 | 15.6  | 67.5       | 7.5  | 32.5      | 23.1  |
| 2010 | 14.2  | 65.7       | 7.4  | 34.3      | 21.6  |
| 2011 | 15.5  | 68.3       | 7.2  | 31.7      | 22.7  |
| 2012 | 13.4  | 66.0       | 6.9  | 34.0      | 20.3  |
| 2013 | 15.0  | 70.1       | 6.4  | 29.9      | 21.4  |
| 2014 | 14.9  | 74.1       | 5.2  | 25.9      | 20.1  |
| 2015 | 14.5  | 72.9       | 5.4  | 27.1      | 19.9  |

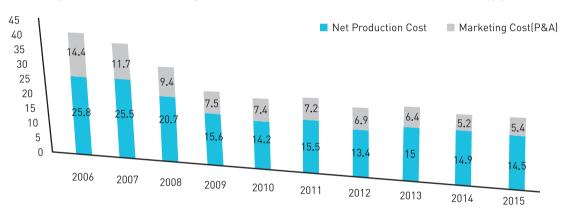
The average production cost of Korean commercial films<sup>17)</sup> released in the theaters was KRW 5.61 billion, dropping slightly from the previous year. Average production costs have spiked since 2013, most likely affected by films targeting international markets made with production cost surpassing that of the average

Korean blockbuster, namely <Snow-piercer>, <Mr. Go> in 2013, <The Nut Job> in 2014 and <Last Knights> in 2015.

Among Korean films released in the theaters, the number of blockbusters<sup>18)</sup> with a total production cost exceeding KRW 8 billion in 2015 was up 6

from 13 films in 2014. In the previous year, they were concentrated in the films costing more than KRW 10 billion (11 films), while in 2015 production costs of blockbusters diversified with 5 films costing KRW 8~9 billion, 8 films with cost of KRW 9~10 billion, and 6 films with a production cost of more than 10 billion.





<a>Table 34> Average production costs for Korean commercial films released in theatres</a>

|      | Net Productio                                       | n Cost (A)                | Marketing Cost(F | Marketing Cost(P&A)(B) |   |  |  |  |  |
|------|---|---------------------------|------------------|------------------------|---|--|--|--|--|
| Year | Average Net<br>Production Cost<br>(KRW 100 million) | Production Cost Share (%) |                  | Share (%)              | Average Total<br>Production Cost<br>(KRW 100 million) |  |  |  |  |
| 2011 | 32.5  | 67.6                      | 15.6             | 32.4                   | 48.1  |  |  |  |  |
| 2012 | 30.4  | 65.0                      | 16.4             | 35.0                   | 46.8  |  |  |  |  |
| 2013 | 40.4  | 70.4                      | 17.0             | 29.6                   | 57.4  |  |  |  |  |
| 2014 | 43.7  | 74.2                      | 15.2             | 25.8                   | 58.9  |  |  |  |  |
| 2015 | 40.8  | 72.7                      | 15.3             | 27.3                   | 56.1  |  |  |  |  |

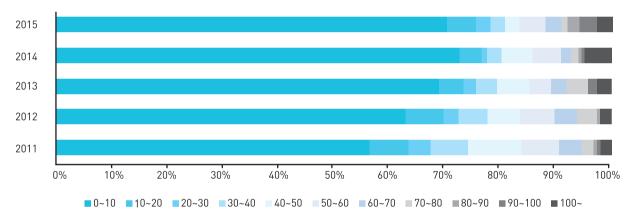
<sup>17. &#</sup>x27;Commercial films' refer to films produced and distributed under commercial initiatives (with total production cost over KRW 1 billion, or released on more than 100 screens nationwide). There were 77 films meeting the criteria in 2015.

<sup>18.</sup> The Korean Film Council's annual profitability analysis categorizes films produced with less than KRW 1 billion as 'low budget film', produced with a cost of more than KRW 1 billion but less than 8 billion as 'common commercial film', and those produced with more than KRW 8 billion as 'blockbuster films'.

|      | egory<br>0 million) | 0~10  | 10~20 | 20~30 | 30~40 | 40~50 | 50~60 | 60~70 | 70~80 | 80~90 | 90~100 | 100~ | Total |
|------|---------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|--------|------|-------|
| 2011 | Number              | 82    | 10    | 6     | 10    | 14    | 10    | 6     | 3     | 1     | 1      | 3    | 146   |
| 2011 | Share               | 56.2% | 6.8%  | 4.1%  | 6.8%  | 9.6%  | 6.8%  | 4.1%  | 2.1%  | 0.7%  | 0.7%   | 2.1% | 100%  |
| 2012 | Number              | 109   | 12    | 5     | 9     | 10    | 11    | 7     | 6     | 1     | 0      | 4    | 174   |
| 2012 | Share               | 62.6% | 6.9%  | 2.9%  | 5.2%  | 5.7%  | 6.3%  | 4.0%  | 3.5%  | 0.6%  | 0.0%   | 2.3% | 100%  |
| 2013 | Number              | 125   | 8     | 4     | 7     | 11    | 7     | 5     | 7     | 0     | 3      | 5    | 182   |
| 2013 | Share               | 68.7% | 4.4%  | 2.2%  | 3.8%  | 6.0%  | 3.8%  | 2.8%  | 3.8%  | 0%    | 1.7%   | 2.8% | 100%  |
| 2014 | Number              | 157   | 9     | 2     | 6     | 12    | 11    | 4     | 3     | 1     | 1      | 11   | 217   |
| 2014 | Share               | 72.3% | 4.1%  | 0.9%  | 2.8%  | 5.5%  | 5.1%  | 1.8%  | 1.4%  | 0.5%  | 0.5%   | 5.1% | 100%  |
| 2015 | Number              | 163   | 12    | 6     | 6     | 6     | 11    | 7     | 2     | 5     | 8      | 6    | 232   |
| 2015 | Share               | 70.3% | 5.2%  | 2.6%  | 2.6%  | 2.6%  | 4.7%  | 3.0%  | 0.9%  | 2.2%  | 3.4%   | 2.6% | 100%  |

< Table 35> Number of Korean films released in theatres by annual total production cost range

< Figure 5> Ratio of Korean films released in theatres by annual total production cost range



Since the analysis is announced at the beginning of the year, many films cannot produce finalized costs in time; thus basic research on the production cost of films, and KOBIS data are used to calculate a tentative aggregated return on investment<sup>19</sup>. From 232 Korean films released

in the theaters in 2015, 73 were subject to investment profitability analysis<sup>20)</sup>, 6 more than the previous year and the tentative aggregate for returns on investment amounted to  $-7.2\%^{21}$ .

<sup>19.</sup> Overall return on investment for Korean cinema is calculated based on data retrieved from KOBIS (accumulated as of January 19, 2016) to estimate theater sales and other sales revenues (digital online markets (IPTV, etc.), overseas market) of each film and deducting various fees and costs.

<sup>20.</sup> Commonly, the subjects of investment profitability for Korean films are limited to films produced and distributed in commercial terms. Accordingly, out of the 232 Korean films released in theaters in 2015, 77 films were commercial (films with total production costs of over KRW 1 billion or released in more than 100 screens nationwide). Commercial films released in theaters typically record theater sales that correlate with revenues from the digital online and overseas markets. Meanwhile international co-production projects mainly targeting the international market have been in production for the last few years and since these films typically record far higher overseas sales than domestic sales, it is unreasonable to estimate their total sales from the KOBIS data. Accordingly, from the 2015 commercial films, <Last Knights>, <Dino Mom> and <Odysseo> were excluded from this year's investment profitability analysis. In addition, while an increasing number of live performance films are being released, it is difficult to consider them as general commercial films that are made targeting theatrical releases. Since the net production costs of these live performance films consists mostly of costs spent on the performance, <SMTOWNThe Stage> was also excluded from the analysis.

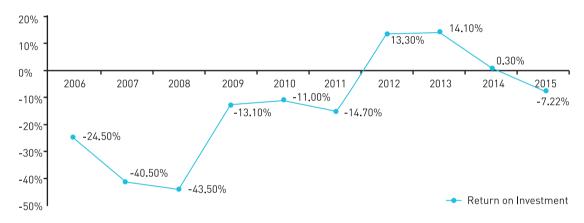
<sup>21.</sup> Growth rate of the digital online market and finished film exports were higher than that of theater gross amounts in 2015. Therefore in the actual profitability research of 2015, this increased amount can influence the numbers and result in a higher sales amount than the tentative results. Thus profitability may be actually higher.

<Table 36> ROI of Korean films, 2006~2015

(Unit: KRW 1 million)

| Category            | 2006     | 2007     | 2008     | 2009    | 2010    | 2011    | 2012    | 2013    | 2014    | 2015    |
|---------------------|----------|----------|----------|---------|---------|---------|---------|---------|---------|---------|
| Total Revenue       | 388,058  | 266,927  | 200,839  | 245,821 | 263,449 | 293,916 | 438,458 | 501,783 | 346,069 | 353,969 |
| Total Cost          | 513,640  | 448,813  | 355,667  | 282,945 | 296,001 | 344,700 | 386,873 | 439,622 | 344,874 | 381,508 |
| <b>Gross Profit</b> | -125,582 | -181,886 | -154,827 | -37,123 | -32,552 | -50,784 | 51,585  | 62,161  | 1,195   | -27,539 |
| ROI(%)              | -24.5%   | -40.5%   | -43.5%   | -13.1%  | -11.0%  | -14.7%  | 13.3%   | 14.1%   | 0.3%    | -7.2%   |

< Figure 6 > Annual Trend: ROI of Korean films



A total of 16 films went over the break-even point (BEP) in 2015, representing 21.9% of the total 73 films subject to investment profitability analysis. Among them seven films exhibited ROIs higher than 100%, accounting for 7.5% of the total number of releases. Compared to 2014 there were two less films reaching the BEP while two more films exceeded ROI of 100%. Thus about 60% (44 films) suffered from losses amounting to more than half of their total production costs, an increase from 55.2% (37 film) in 2014. Films which lost more than 90% of their total production costs represented 23.3% of total films (17 films), again increasing from the 17.9% (12 films) rate of 2014.

<sup>\*</sup>ROI of Korean films during 2006~2009 is based on all Korean films released in the theaters.
\*\*Since 2010, analysis has limited to Korean films released in theaters that are conventionally produced and distributed with commercial initiatives (excluding films produced

with less than KRW 1 billion in total production cost and released on less than 100 screens).

\*\*\*\* ROI of Korea films during the 2006–2013 period is based on the <sup>F</sup>Analysis on Return on Investment of Korean Films<sub>1</sub> report, while 2014 Korean film ROI refers to the 2014 Korean Film Industry Status and Insight data.

<sup>\*\*\*\* 2015</sup> Korean film ROI is a tentative aggregation made from basic research on the production cost of 73 films meeting the criteria, and data from KOBIS.

<a>Table 37> ROI of Korean theatrical releases in 2014~2015 (estimates)</a>

| Cor                                  | itents                           | Korean thea      | tre releases     | Note   |
|--------------------------------------|----------------------------------|------------------|------------------|--|
| Col                                  | iterits                          | 2014             | 2015             | Note   |
| The number of films subject          | t to the 'Profitability Analysis | 67               | 73               |  |
|                                      | Average Net Production Cost      | 3.60 billion won | 3.63 billion won |  |
| Average Total Production Cost (A)    | Average Marketing Cost           | 1.54 billion won | 1.60 billion won |  |
| i roduction cost (A)                 | Total                            | 5.14 billion won | 5.23 billion won |  |
| Average to                           | al revenue(B)                    | 5.17 billion won | 4.85 billion won |  |
| Average amount o                     | of the return(C= B-A)            | 20 million won   | -380 million won |  |
| Averag                               | je Return                        | 0.3%             | -7.2%            |  |
| The number of                        | films over the BEP               | 18               | 16               |  |
| The ratio of fil                     | ms over the BEP                  | 26.9%            | 21.9%            |  |
| The number of film                   | s over the 50% return            | 10               | 9                | Includes the number of films<br>over the 100% return |
| The ratio of films                   | over the 50% return              | 14.9%            | 12.3%            | Includes the ratio over the 100% return              |
| The number of films                  | over the 100% return             | 5                | 7                |  |
| The ratio of films of                | over the 100% return             | 7.5%             | 9.6%             |  |
| The number of film                   | s below -50% return              | 37               | 44               | Includes the number of films<br>below -90% return    |
| The ratio of films below -50% return |                                  | 55.2%            | 60.3%            | Includes the number of films<br>below -90% return    |
| The number of film                   | ns below -90% return             | 12               | 17               |  |
| The ratio of films                   | below -90% return                | 17.9%            | 23.3%            |  |

<a>Table 38> ROI of Korean Films by total production cost range, 2015 (estimate)</a>

|   | No. of Films | ROI    | Remarks |
|---|--------------|--------|---------|
| < KRW 8 billion   | 17           | 26.1%  |         |
| Average production cost<br>(KRW 5.23 billion) ~ KRW 8 billion | 17           | -22.2% |         |
| KRW 1 billon ~ Average production cost                        | 31           | -56.9% |         |
| KRW 1 billion <   | 8            | -42.4% |         |

Return on investment by production cost range shows that there are 17 films that cost more than KRW 8 billion which recorded an ROI of 26.1%. The same number of films were produced with a cost higher than KRW 5.23 billion, the average cost for the 73 films subject to profitability analysis, and less than KRW 8 billion, which netted an ROI of -22.2%, 31 films produced with more than

KRW 1 billion but less than the average production cost with an ROI of -56.9%, and 8 films produced with less than KRW 1 billion with -42.4% ROI. Return amounts decreased along with the production cost amount, while the production cost bracket for films made on less than KRW 1 billion grew slightly<sup>22)</sup>.

### 4. Nationwide Theaters and Multiplexes

The number of national theaters increased from 356 to 388, representing a 9.0% increase in 2015. 143 new screens were added in 2015 compared to the previous year, bringing

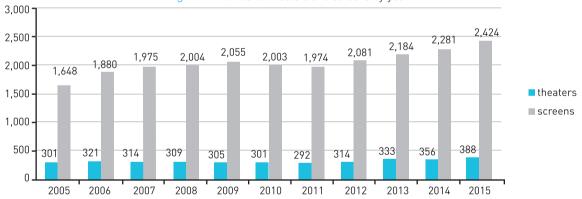
the total number of screens to 2,424. The total number of seats was 398,702, with 26,341 more added since 2014. The screens equipped for 3D, IMAX and 4D totaled 901, 17 and

40 respectively, lifting the amount of 'special screens' to 39.5% of all screens.

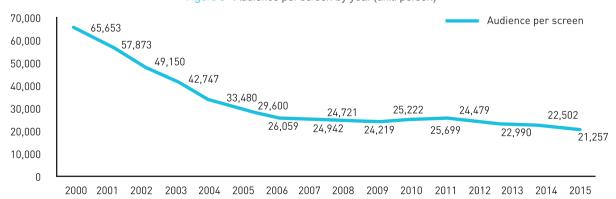
<a>Table 39> Number of theaters and screens nationwide by year</a>

| Year | Admissions(in 10,000) | No. of Theaters | No. of Screens | No. of Seats |
|------|-----------------------|-----------------|----------------|--------------|
| 2005 | 14,552                | 301             | 1,648          | 322,110      |
| 2006 | 15,341                | 321             | 1,880          | 354,691      |
| 2007 | 15,877                | 314             | 1,975          | 365,034      |
| 2008 | 15,083                | 309             | 2,004          | 362,657      |
| 2009 | 15,696                | 305             | 2,055          | 360,796      |
| 2010 | 14,681                | 301             | 2,003          | 349,640      |
| 2011 | 15,979                | 292             | 1,974          | 341,905      |
| 2012 | 19,489                | 314             | 2,081          | 358,659      |
| 2013 | 21,335                | 333             | 2,184          | 349,669      |
| 2014 | 21,506                | 356             | 2,281          | 372,361      |
| 2015 | 21,729                | 388             | 2,424          | 398,702      |

<Figure 7> Number of theaters and screens by year



<Figure 8> Audience per screen by year (unit: person)



Sejong-si had the highest percentage increase in its number of screens, showing a 140.0% rise compared to the previous year, followed by Chungcheongnam-do and Jeollanam-do with 26.0% and 15.9% rises respectively, both displaying two digit increase rates.

As of 2015, 317 out of 388 (81.7%) theaters nationwide were multiplexes  $^{23)}$ . Multiplexes brought in 98.4% of total viewers and 98.8% of total revenue.

<Table 40> Number of theaters and screens in 2015

|                   | 1    | lumber o | of Theater | s            |        | Number | of Screen: | S            |         | Number  | of Seats |              |        |
|-------------------|------|----------|------------|--------------|--------|--------|------------|--------------|---------|---------|----------|--------------|--------|
|                   |      |          | Yo         | PΥ           |        |        | Y          | ρY           |         |         | Y        | οY           |        |
| Region            | 2014 | 2015     | 2015       | Number<br>of | Growth | 2014   | 2015       | Number<br>of | Growth  | 2014    | 2015     | Number<br>of | Growth |
|                   |      |          | Increase   | Rate(%)      |        |        | Increase   | Rate(%)      |         |         | Increase | Rate(%)      |        |
| Seoul             | 76   | 81       | 5          | 6.6%         | 469    | 511    | 42         | 9.0%         | 80,583  | 89,160  | 8,577    | 10.6%        |        |
| Busan             | 26   | 28       | 2          | 7.7%         | 193    | 202    | 9          | 4.7%         | 34,596  | 36,702  | 2,106    | 6.1%         |        |
| Daegu             | 20   | 21       | 1          | 5.0%         | 132    | 131    | -1         | -0.8%        | 21,187  | 20,975  | -212     | -1.0%        |        |
| Incheon           | 19   | 21       | 2          | 10.5%        | 124    | 130    | 6          | 4.8%         | 19,814  | 21,394  | 1,580    | 8.0%         |        |
| Gwangju           | 14   | 14       | 0          | 0.0%         | 107    | 107    | 0          | 0.0%         | 18,151  | 18,279  | 128      | 0.7%         |        |
| Daejeon           | 9    | 10       | 1          | 11.1%        | 61     | 66     | 5          | 8.2%         | 10,782  | 12,137  | 1,355    | 12.6%        |        |
| Ulsan             | 5    | 6        | 1          | 20.0%        | 37     | 38     | 1          | 2.7%         | 6,022   | 6,242   | 220      | 3.7%         |        |
| Gyeonggi          | 81   | 85       | 4          | 4.9%         | 515    | 536    | 21         | 4.1%         | 80,545  | 84,974  | 4,429    | 5.5%         |        |
| Gangwon           | 11   | 13       | 2          | 18.2%        | 65     | 69     | 4          | 6.2%         | 9,741   | 10,390  | 649      | 6.7%         |        |
| Chungcheongbuk-do | 10   | 11       | 1          | 10.0%        | 80     | 84     | 4          | 5.0%         | 14,048  | 14,641  | 593      | 4.2%         |        |
| Chungcheongnam-do | 12   | 16       | 4          | 33.3%        | 77     | 97     | 20         | 26.0%        | 9,837   | 13,409  | 3,572    | 36.3%        |        |
| Jeollabuk-do      | 19   | 22       | 3          | 15.8%        | 93     | 99     | 6          | 6.5%         | 14,429  | 14,778  | 349      | 2.4%         |        |
| Jeollanam-do      | 10   | 12       | 2          | 20.0%        | 63     | 73     | 10         | 15.9%        | 8,977   | 10,276  | 1,299    | 14.5%        |        |
| Gyeongsangbuk-do  | 16   | 18       | 2          | 12.5%        | 94     | 99     | 5          | 5.3%         | 15,536  | 15,963  | 427      | 2.7%         |        |
| Gyeongsangnam-do  | 21   | 22       | 1          | 4.8%         | 133    | 137    | 4          | 3.0%         | 21,927  | 23,044  | 1,117    | 5.1%         |        |
| Jeju              | 6    | 6        | 0          | 0.0%         | 33     | 33     | 0          | 0.0%         | 4,386   | 4,495   | 109      | 2.5%         |        |
| Sejong            | 1    | 2        | 1          | 100.0%       | 5      | 12     | 7          | 140.0%       | 738     | 1,843   | 1,105    | 149.7%       |        |
| Total             | 356  | 388      | 32         | 9.0%         | 2,281  | 2,424  | 143        | 6.3%         | 371,299 | 398,702 | 27,403   | 7.4%         |        |

<Table 41> Share of multiplexes in 2015

|          | Num                            | ber of The                         | aters | Num                           | ber of Scr | eens                           | Number           | of viewers                            | (1,000)                       | Revenue of       | Revenue of Theaters (KRW 1,000) |                                |  |  |
|----------|--------------------------------|------------------------------------|-------|-------------------------------|------------|--------------------------------|------------------|---------------------------------------|-------------------------------|------------------|---------------------------------|--------------------------------|--|--|
| Region   | Total<br>Number of<br>Theaters | Number of<br>Multiplex<br>Theaters | Multi | Total<br>Number of<br>Screens | Screens at | Share of<br>Multi<br>plexes(%) | Total<br>Viewers | Number of<br>Viewers at<br>Muliplexes | Share<br>of Muli<br>plexes(%) | Total<br>Revenue | Revenue<br>for<br>Multiplexes   | Share<br>of Multi<br>plexes(%) |  |  |
| Seoul    | 81                             | 63                                 | 77.8  | 511                           | 487        | 95.3                           | 59,120           | 58,114                                | 98.3                          | 486,334,938      | 479,905,987                     | 98.7                           |  |  |
| Busan    | 28                             | 25                                 | 89.3  | 202                           | 196        | 97.0                           | 16,907           | 16,726                                | 98.9                          | 132,755,756      | 131,675,601                     | 99.2                           |  |  |
| Daegu    | 21                             | 17                                 | 81.0  | 131                           | 127        | 96.9                           | 12,403           | 12,150                                | 98.0                          | 97,150,900       | 95,505,590                      | 98.3                           |  |  |
| Incheon  | 21                             | 16                                 | 76.2  | 130                           | 118        | 90.8                           | 10,634           | 10,229                                | 96.2                          | 84,916,296       | 82,737,180                      | 97.4                           |  |  |
| Gwangju  | 14                             | 12                                 | 85.7  | 107                           | 105        | 98.1                           | 8,194            | 8,170                                 | 99.7                          | 59,732,064       | 59,558,371                      | 99.7                           |  |  |
| Daejeon  | 10                             | 8                                  | 80.0  | 66                            | 59         | 89.4                           | 7,856            | 7,720                                 | 98.3                          | 61,133,123       | 60,343,041                      | 98.7                           |  |  |
| Ulsan    | 6                              | 4                                  | 66.7  | 38                            | 35         | 92.1                           | 4,556            | 4,546                                 | 99.8                          | 37,971,123       | 37,921,298                      | 99.9                           |  |  |
| Gyeonggi | 85                             | 79                                 | 92.9  | 536                           | 527        | 98.3                           | 49,252           | 49,097                                | 99.7                          | 388,949,730      | 388,088,916                     | 99.8                           |  |  |
| Gangwon  | 13                             | 8                                  | 61.5  | 69                            | 61         | 88.4                           | 4,972            | 4,777                                 | 96.1                          | 38,765,065       | 37,778,255                      | 97.5                           |  |  |

<sup>23.</sup> The Korean Film Council aggregates data for multiplex theaters as follows: 1) Nationwide multiplex chains (such as CJ CGV, Lotte Cinema and Megabox) managed directly, or outsourced theaters of these chains; 2) Other theaters with more than 7 screens.

|                   | Num | ber of The                         | eaters | Num       | Number of Screens                     |       |         | of viewer:                            | s (1,000)                     | Revenue of Theaters (KRW 1,000) |                               |                                |
|-------------------|-----|------------------------------------|--------|-----------|---------------------------------------|-------|---------|---------------------------------------|-------------------------------|---------------------------------|-------------------------------|--------------------------------|
| Region            |     | Number of<br>Multiplex<br>Theaters |        | Number of | Number of<br>Screens at<br>Muliplexes |       | lotal   | Number of<br>Viewers at<br>Muliplexes | Share<br>of Muli<br>plexes(%) | Total<br>Revenue                | Revenue<br>for<br>Multiplexes | Share<br>of Multi<br>plexes(%) |
| Chungcheongbuk-do | 11  | 11                                 | 100.0  | 84        | 84                                    | 100.0 | 5,695   | 5,695                                 | 100.0                         | 42,781,844                      | 42,781,844                    | 100.0                          |
| Chungcheongnam-do | 16  | 11                                 | 68.7   | 97        | 82                                    | 84.5  | 6,805   | 6,636                                 | 97.5                          | 51,752,068                      | 50,598,982                    | 97.7                           |
| Sejong            | 2   | 2                                  | 100.0  | 12        | 12                                    | 100.0 | 383     | 383                                   | 100.0                         | 2,731,368                       | 2,731,368                     | 100.0                          |
| Jeollabuk-do      | 22  | 11                                 | 50.0   | 99        | 74                                    | 74.7  | 6,680   | 6,115                                 | 91.5                          | 50,113,895                      | 47,116,935                    | 94.0                           |
| Jeollanam-do      | 12  | 10                                 | 83.3   | 73        | 69                                    | 94.5  | 4,109   | 4,052                                 | 98.6                          | 27,723,561                      | 27,366,703                    | 98.7                           |
| Gyeongsangbuk-do  | 18  | 15                                 | 83.3   | 99        | 95                                    | 96.0  | 6,347   | 6,319                                 | 99.6                          | 49,600,886                      | 49,424,919                    | 99.6                           |
| Gyeongsangnam-do  | 22  | 20                                 | 90.9   | 137       | 129                                   | 94.2  | 11,193  | 10,987                                | 98.2                          | 86,891,115                      | 85,441,016                    | 98.3                           |
| Jeju              | 6   | 5                                  | 83.3   | 33        | 32                                    | 97.0  | 2,174   | 2,174                                 | 100.0                         | 16,117,365                      | 16,117,365                    | 100.0                          |
| Total             | 388 | 317                                | 81.7   | 2,424     | 2,292                                 | 94.6  | 217,288 | 213,890                               | 98.4                          | 1,715,421,159                   | 1,695,093,371                 | 98.8                           |

<sup>\*</sup> Number of theaters and screens are based on data from the Korean Film Council's own research conducted in December 2015. They may differ from the number of screens collected on KOBIS.

<a>Table 42> Number of multiplexes run by the major 3 chains in 2015</a>

|                           |                       | 2014         |        |                | 2015            |                               |                 |               |                              |                 |               |         |                 |               |                      |            |                        |            |
|---------------------------|-----------------------|--------------|--------|----------------|-----------------|-------------------------------|-----------------|---------------|------------------------------|-----------------|---------------|---------|-----------------|---------------|----------------------|------------|------------------------|------------|
| Category                  |                       |              | No. of | eaters Screens | No. of<br>Seats | No. of<br>Theaters<br>Rate(%) | No. of increase | YoY<br>Growth | No. of<br>Screens<br>Rate(%) | No. of increase | YoY<br>Growth |         | No. of increase | YoY<br>Growth | Form of Management   |            |                        |            |
|                           |                       |              |        |                |                 |                               |                 |               |                              |                 |               |         |                 |               | Direct<br>Management | Percentage | Outsourced<br>Theaters | Percentage |
| Multiplex                 | run by the<br>Major 3 | CGV          | 126    | 948            | 154,839         | 130                           | 4               | 3.2%          | 975                          | 27              | 2.8%          | 162,254 | 7,058           | 4.8%          | 86                   | 66%        | 44                     | 34%        |
|                           |                       | Intto Cinama | 100    | 698            | 116,684         | 107                           | 7               | 7.0%          | 753                          | 55              | 7.9%          | 127,908 | 11,224          | 9.6%          | 81                   | 76%        | 26                     | 24%        |
|                           |                       | Megabox      | 62     | 452            | 71,374          | 74                            | 12              | 19.4%         | 507                          | 55              | 12.2%         | 78,696  | 7,322           | 10.3%         | 16                   | 22%        | 48                     | 65%        |
|                           |                       | Subtotal     | 288    | 2,098          | 342,897         | 311                           | 23              | 8.0%          | 2,235                        | 137             | 6.5%          | 368,858 | 25,961          | 7.6%          | 183                  | 59%        | 118                    | 38%        |
|                           | Other Multiplex       |              | 7      | 66             | 11,901          | 6                             | -1              | -14.3%        | 57                           | -9              | -13.6%        | 10,693  | -1,208          | -10.2%        |                      | -          | -                      | -          |
|                           | Subtotal              |              | 295    | 2,164          | 354,798         | 317                           | 22              | 7.5%          | 2,292                        | 128             | 5.9%          | 379,551 | 24,753          | 7.0%          | -                    | -          | -                      | -          |
| Non-Multiplex             |                       |              | 61     | 117            | 17,563          | 71                            | 10              | 16.4%         | 132                          | 15              | 12.8%         | 19,151  | 1,588           | 9.0%          | -                    | -          | -                      | -          |
| Total (number of theater) |                       |              | 356    | 2,281          | 372,361         | 388                           | 32              | 9.0%          | 2,424                        | 143             | 6.3%          | 398,702 | 26,341          | 7.1%          | -                    | -          | -                      | -          |

The three major multiplex chains in Korea are CJ CGV (henceforth CGV), Lotte Cinema and Megabox. The total number of theaters belonging to these chains was 311, representing an 80.1% share of the total number of theaters across the country. The number of screens at multiplex theaters is 2,235, displaying a 92.2% share out of the total number of screens (2,424). The number of multiplex theaters run by those outside the top three chain is continuously decreasing, currently

accounting for 57 screens at 6 theaters nationwide.

### 5. Exports <sup>24)</sup>

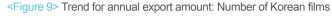
In 2015 total exports for the Korean film industry amounted to USD 55,500,500, a 12.0% decrease from the previous year. While film exports increased 11.3% year on year, service sector exports dropped by 29.8%. The former was able to maintain its

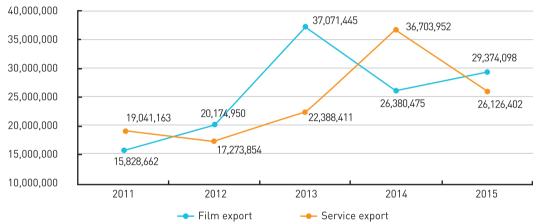
growth momentum thanks to active exports to China, direct distribution and the stabilization of secondary rights sales. The export amount for services fell but it should be noted that the number spiked in 2014 due to the location shooting of Hollywood blockbuster < Avengers: Age of Ultron>. Considering this fact and by comparing the numbers to 2013, services revenues appeared to be on the rise.

<sup>\*</sup> Number of viewers and revenue are based on KOBIS.

| Category   | 2011       | YoY Growth<br>Rate(%) | 2012       | YoY Growth<br>Rate(%) | 2013       | YoY Growth<br>Rate(%) | 2014       | YoY Growth<br>Rate(%) | 2015       | YoY Growth<br>Rate(%) |
|--|------------|-----------------------|------------|-----------------------|------------|-----------------------|------------|-----------------------|------------|-----------------------|
| Amount of<br>exports for<br>film products<br>(USD) | 15,828,662 | 16.5%                 | 20,174,950 | 27.5%                 | 37,071,445 | 83.7%                 | 26,380,475 | -28.8%                | 29,374,098 | 11.3%                 |
| Amount of exports for services (USD)               | 19,041,163 | -33.5%                | 17,273,854 | -7.3%                 | 22,388,411 | 26.8%                 | 36,703,952 | 63.9%                 | 26,126,402 | -29.8%                |
| Total<br>amount of<br>exports<br>(USD)             | 34,869,825 | -17.4%                | 37,448,804 | 8.5%                  | 59,459,856 | 57.2%                 | 63,084,427 | 6.1%                  | 55,500,500 | -12.0%                |

<Table 43> Trend for annual exports tallies for film products and services, 2011~2015(Unit: USD)





## 1) Exports of Film Products

The total amount of exports for Korean films was USD 29,374,098 in 2015, representing an 11.3% increase from 2014. Film export consist of the contract amount signed in film markets and other channels that year, and the overage or the revenue for completed films sold previously. Contract amounts in 2015 were USD 16,823,335, down 9.7% from 2014, while overages grew 62.0% to reach USD 12,550,763, creating an uptrend for overall film exports. The additional revenue increase was the result of an increase in theater gross amounts owing to the international direct distribution of Korean films, and the significant amount of additional revenue earned in China through the sales of internet related

secondary rights in 2014.

Excluding the overlapping contracts, a total of 650 Korean films were exported in 2015, up 121 from 2014. Average export amounts per film have fallen to USD 25,882.

The number of films exported and their export amounts have fluctuated somewhat by year but overall they are gradually increasing. Putting aside the sudden rise in exports due to <Snowpiercer> in 2013, domestic hits and films targeting the international market will complete the portfolio as the cornerstone for the consistent growth of future Korean film exports.

| < lable 44> | Trends for annual | exports tallies: | Korean films | ın 2006-2015 (Un | iit : USD) |
|-------------|-------------------|------------------|--------------|------------------|------------|

| Category                         | 2006       | 2007       | 2008       | 2009       | 2010       | 2011       | 2012       | 2013       | 2014       | 2015       |
|----------------------------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| <b>Total amount of Exports</b>   | 24,514,728 | 24,396,215 | 21,036,540 | 14,122,143 | 13,582,850 | 15,828,662 | 20,174,950 | 37,071,445 | 26,380,475 | 29,374,098 |
| YoY Growth Rate (%)              | -67.74%    | -0.48%     | -13.77%    | -32.87%    | -3.82%     | 16.53%     | 27.46%     | 83.7%      | -28.8%     | 11.3%      |
| Contract amount (MG+Flat+Others) | 24,514,728 | 12,283,339 | 20,541,212 | 13,930,262 | 13,166,280 | 14,815,146 | 14,170,390 | 34,156,895 | 18,636,519 | 16,823,335 |
| Additional revenue<br>(Overage)  | -          | 12,112,876 | 495,328    | 191,881    | 416,570    | 1,013,516  | 6,004,560  | 2,914,550  | 7,743,956  | 12,550,763 |
| Number of films exported*        | 208        | 321        | 361        | 251        | 276        | 366        | 331        | 403        | 529        | 650        |
| Average amount of exports**      | 117,859    | 38,266     | 56,901     | 55,499     | 47,704     | 40,479     | 42,811     | 84,756     | 35,230     | 25,882     |

<sup>\*</sup> Overage films are not included in the number of films exported. For the sales of packaged products combining more than 30 films, one sales contract is counted as one film.

\*\* Average amount of exports = Contract Amount / Number of films exported



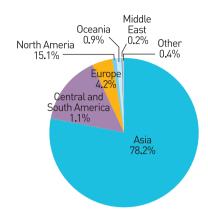
<Table 45> Exports tallies by region in 2013~2015

| Dominu                    |            |           | Amount of ex | (ports (USD) |            |           | YoY Growth |
|---------------------------|------------|-----------|--------------|--------------|------------|-----------|------------|
| Region                    | 2013       | Share (%) | 2014         | Share (%)    | 2015       | Share (%) | Rate (%)   |
| Asia                      | 17,161,096 | 46.3%     | 20,867,717   | 79.1%        | 22,958,571 | 78.2%     | 10.00%     |
| North America             | 6,931,734  | 18.7%     | 3,097,044    | 11.7%        | 4,448,168  | 15.1%     | 43.60%     |
| Europe                    | 3,193,230  | 8.6%      | 1,760,129    | 6.7%         | 1,237,665  | 4.2%      | -29.70%    |
| Central and South America | 1,864,863  | 5.0%      | 306,223      | 1.2%         | 309,200    | 1.1%      | 1.00%      |
| Oceania                   | 144,822    | 0.4%      | 122,630      | 0.5%         | 262,785    | 0.9%      | 114.30%    |
| Middle East               | 200,700    | 0.5%      | 81,100       | 0.3%         | 54,000     | 0.2%      | -33.40%    |
| Others                    | 7,575,000  | 20.43%    | 145,632      | 0.60%        | 103,709    | 0.4%      | -28.80%    |
| Total                     | 37,071,445 | 100.00%   | 26,380,475   | 100%         | 29,374,098 | 100%      | 11.30%     |

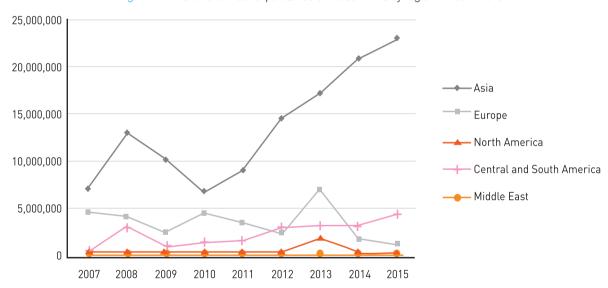
Export trends by area can be summarized through strong performances in Asia and North America, while Europe has been lagging behind. Asia has always been the biggest export market for Korean films with China and Japan emerging as the main clients. Its portion decreased 0.9% compared to 2014 but the amount of sales grew by 10.0%. Exports to North America also grew by 43.6%, reaching USD 4,448,168. On the other hand, exports to Europe have been falling every year. Considering the regional preference for auteur films, such results directly reflect the lack of Korean films represented at international film festivals last year, with only a few invitations and awards. One point to note is the increase in exports to Oceania. Although the region only takes up a small portion of the entire exports market, it will be worth observing whether this increase in the region is temporary or an ongoing trend.

The growth of exports to Asia is the highlight of the yearly trend of Korean film exports to different regions. The downtrend in Europe continues while the North American region is displaying steady growth.

<Figure 11> Share of Korean films exports by region in 2015



< Figure 12> Trend for annual export tallies of Korean films by region in 2007~2015

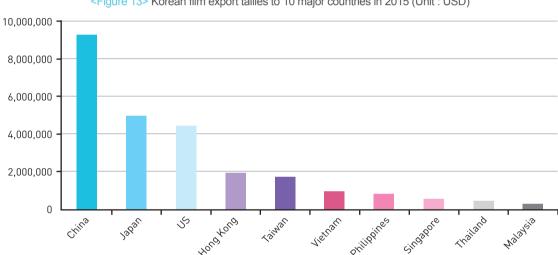


<Table 46> Korean film export tallies to 10 major countries in 2014~2015

| Country   | 2014                    |       | 2015                    |       | Amount of Exports |
|-----------|-------------------------|-------|-------------------------|-------|-------------------|
| Country   | Amount of Exports (USD) | Share | Amount of Exports (USD) | Share | Growth(%)         |
| China     | 8,206,702               | 27.9% | 9,254,539               | 31.5% | 12.8%             |
| Japan     | 4,474,824               | 15.2% | 4,956,355               | 16.9% | 10.8%             |
| US        | 2,900,625               | 9.9%  | 4,428,168               | 15.1% | 52.7%             |
| Hong Kong | 2,755,624               | 9.4%  | 1,967,937               | 6.7%  | -28.6%            |
| Taiwan    | 1,772,500               | 6.0%  | 1,725,779               | 5.9%  | -2.6%             |

| Country     | 2014                    |         | 2015                    |        | Amount of Exports |
|-------------|-------------------------|---------|-------------------------|--------|-------------------|
| Country     | Amount of Exports (USD) | Share   | Amount of Exports (USD) | Share  | Growth(%)         |
| Vietnam     | 937,650                 | 1.3%    | 965,104                 | 3.3%   | 143.4%            |
| Philippines | 442,836                 | 1.0%    | 851,600                 | 2.9%   | 180.7%            |
| Singapore   | 409,665                 | 3.2%    | 515,700                 | 1.8%   | -45.0%            |
| Thailand    | 396,455                 | 1.2%    | 477,500                 | 1.6%   | 35.0%             |
| Malaysia    | 353,796                 | 0.4%    | 289,000                 | 1.0%   | 126.3%            |
| Other       | 3,729,798               | 14.1%   | 3,942,416               | 13.4%  | -5.0%             |
| Total       | 26,380,475              | 100.00% | 29,374,098              | 100.0% | 11.3%             |

<sup>\*</sup> France and Germany, which were both in the 2014 top 10 countries, did not make it on the top 10 list this year.



< Figure 13> Korean film export tallies to 10 major countries in 2015 (Unit: USD)

China topped the list for the second consecutive year as one of the ten major national importers of Korean films. At USD 9,254,539, China's share of Korean exports increased 12.8% over 2014, and its share of the total exports amount also increased by 3.6% from 27.9% to 31.5%. This rise is largely due to the 5% increase in average contract amounts per sale (USD 26,711 in 2014 --> USD 28,021 in 2015) plus the additional secondary rights revenue earned from previously sold films. In the past, export contracts with China were made with a flat rate without any incremental revenue or were mostly MG contracts. They are transforming into Revenue Share contracts requiring consistent management.

Japan kept its place with the second highest export share. Exports to Japan totalled USD 4,956,355, a 10.8% jump over the previous year. Along with strong performances made by directly distributed films such as <Ode to My Father>, <GROW> and <A Girl at My Door>, titles starring high profile actors like <Wonderful Nightmare> and <The Beauty Inside> also sold at a high price.

It is also notable that Thailand and Malaysia both entered the list to push out familiar countries like Germany and France. While trends in Europe have been on the downturn, its position has been taken over by exports to Southeast Asia.

| <table 47=""> Rights type comparison of exported Korean films: 2014 vs</table> | 2015 | 5 |
|--|------|---|
|--|------|---|

| Type of Rights         | 2014         | 4      | 201          | 15     | YoY Growth |
|------------------------|--------------|--------|--------------|--------|------------|
| Type of Rights         | Amount (USD) | Share  | Amount (USD) | Share  | Rate (%)   |
| All Rights*            | 11,440,052   | 61.4%  | 10,580,050   | 62.9%  | -7.5%      |
| Secondary Rights**     | 6,643,222    | 35.6%  | 5,245,621    | 31.2%  | -21.0%     |
| Remake                 | 310,000      | 1.7%   | 635,000      | 3.8%   | 104.8%     |
| Theater Release Rights | 243,245      | 1.3%   | 362,664      | 2.2%   | 49.1%      |
| Total                  | 18,636,519   | 100.0% | 16,823,335   | 100.0% | -9.7%      |

<sup>\* &#</sup>x27;All Rights' partially includes contracts for conditional rights.

< Table 48> Contract amounts of Korean film services in overseas markets, 2013~2015 (Unit: USD)

| Region   | 2013                 |          | 2014                 |          | 2015                 |          | <b>Growth Rate</b> |
|--|----------------------|----------|----------------------|----------|----------------------|----------|--------------------|
| Region   | Contract Amount(USD) | Share(%) | Contract Amount(USD) | Share(%) | Contract Amount(USD) | Share(%) | of '14-'15         |
| VFX-DI   | 18,845,429           | 84.0%    | 10,995,259           | 30.3%    | 18,179,820           | 69.6%    | 65.3%              |
| 3D related   | -                    | -        | -                    | -        | 2,541,312            | 9.7%     | 100.0%             |
| Sound  | 89,000               | 0.4%     | 102,600              | 0.3%     | 54,000               | 0.2%     | -47.4%             |
| Other (Special effects, etc.)                      | 16,500               | 0.1%     | 2,944,950            | 8.0%     | 597,373              | 2.3%     | -79.7%             |
| Location service for international films In Korea* | 3,472,483            | 15.5%    | 22,661,143           | 60.9%    | 4,753,897            | 18.2%    | -79.0%             |
| Total  | 22,423,412           | 100%     | 36,703,952           | 100.0%   | 26,126,402           | 100%     | -28.8%             |

<sup>\*</sup> The amount charged in Korea when foreign films are shot within South Korean territory.

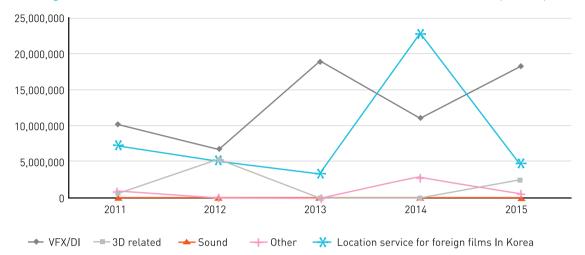
When exported Korean films are sorted by rights type, the sales of 'All Rights' that bind different rights into one contract, still accounted for more than 60% of the total amount. The sales share and amount of secondary rights have decreased on 2014. Overall trend shows that if the quality of individual films is insignificant, those films are most often contracted for 'all rights' as a package instead of signing separate contracts.

## 2) Export of Services 25)

Exports for Korean film services in 2015 totaled USD 26,126,402, decreasing 28.8% from 2014. Several Hollywood films led by <Avengers: Age of Ultron>, along with other TV series, were filmed in Korea the previous year but this year international blockbusters canceled Korean locations for their shootings due to the breakout of the Middle East Respiratory Syndrome (MERS). The lack of any big projects filmed in Korea had an immense effect on the total.

<sup>\*\*</sup> Secondary Rights include various type of rights such as rights on video, DVD/Blu-Ray, VOD, Internet, PPV, and rights for in-flight entertainment
\*\*\* This analysis on different export related rights types is only subject to sales earned at the time (MG + Flat and others), which excludes overage revenues. Therefore the numbers differ from <Table 3> and <Table 4>, which are based on the total export amount.

<sup>25.</sup> Export of services was aggregated from five service sectors (VFX-DI, 3D-3D Converting, Sound Mixing, Others, Location Shooting for Foreign Films), involving 10 companies for technical service exports. In order to enhance the accuracy of the data, companies that are suspected to have made sales but did not disclose the specific amount were excluded from this analysis. For location shooting of foreign films, the data from the Korean Film Council, Seoul Film Commission and Busan Film Commission was used to calculate the total amount charged to foreign films.



<Figure 14> Trend of contract amounts for Korean film services in overseas markets, 2011~2015 (Unit: USD)

<Table 49> Contract amounts for Korean film service sector in 2013~2015: By country

| Region        | Country    | 2013         |        | 2014         |        | 2015         |        |
|---------------|------------|--------------|--------|--------------|--------|--------------|--------|
| negion        | Country    | Amount (USD) | Share  | Amount (USD) | Share  | Amount (USD) | Share  |
|               | China      | 7,519,493    | 39.7%  | 8,398,734    | 59.8%  | 17,023,565   | 79.6%  |
|               | Hong Kong  | 6,849,346    | 36.1%  | 1,185,000    | 8.4%   | 3,754,940    | 17.6%  |
|               | India      | -            | -      | -            | -      | 100,000      | 0.5%   |
| Asia          | Japan      | 1,004,100    | 5.3%   | 3,632,303    | 25.9%  | -            | -      |
|               | Singapore  | -            | -      | 31,500       | 0.2%   | -            | -      |
|               | Kazakhstan | 27,000       | 0.1%   | 29,700       | 0.2%   | -            | -      |
|               | Vietnam    | -            | -      | 9,000        | 0.1%   | -            | -      |
| North America | US         | 1,224,990    | 6.5%   | 454,667      | 3.2%   | 472,000      | 2.2%   |
| F             | Russia     | -            | -      | -            | -      | 22,000       | 0.1%   |
| Europe        | Italy      | 2,326,000    | 12.3%  | 301,905      | 2.1%   | -            | -      |
| Oceania       | Australia  | -            | -      | -            | -      | -            | -      |
| Total         |            | 18,950,929   | 100.0% | 14,042,809   | 100.0% | 21,372,505   | 100.0% |

The total contract amount for Korean film services in 2015 was USD 21,372,505, an increase of 52% compared to last year. When assessed by sectors, contracts for sound and other categories decreased but sales in the VFX and DI categories grew significantly. This is due to an increasing number of Asian films coming to Korea for VFX and DI services. Mean-

while, overseas contracts for 3D conversion, which were close to nothing the previous year, has notable performances thanks to the contracts signed in China.

When assessed by regions, the contract amounts from the Chinese market doubled, towing the overall growth while other regions maintained their previous contract levels.

Ever since research on service exports has begun, the of contracted films has increased each year with export countries and genres diversifying. Nevertheless, 2015 was surely a year for Chinese blockbusters. On the other hand, Italy and India also made contracts, emerging as new markets for Korean services.

The total amount of contracts for foreign films shooting on-location in Korea was USD 4,753,897. Without the sudden increase of last year, resulting from the production of <Avengers: Age of Ultron>, the rate has returned to the yearly average of USD 4 million. The number of films shot in Korea was 25 in 2015, followed by 37 in 2014 and 27 in 2013, again regressing back to pre-2014 numbers.

Japan

Focusing specifically on regional share, China claimed the top market share helped by the filming of <Bad Guys Always Die>, but China's charged amount dropped by approximately USD 1 million. Due to the MERS crisis in the summer of 2015, several Chinese blockbusters that were considering on-location shooting in Korea canceled their plans, amounting to a lower than expected result. Japan came in second in terms of

Russia

18,000,000 14,000,000 12,000,000 8,000,000 4,000,000 2,000,000 2,000,000 2,000,000 2,000,000

Hong Kong

US

<Figure 15> Trend of contract amounts for the Korean film service sector in 2011~2015: By country (Unit: USD)

<Table 50> Contract amount for foreign films filmed in Korea by country, 2013-2015

| Region        | Country     | 2013         |        | 2014         |        | 2015         |        |
|---------------|-------------|--------------|--------|--------------|--------|--------------|--------|
| negion        | Country     | Amount (USD) | Share  | Amount (USD) | Share  | Amount (USD) | Share  |
| North America | US          | -            | -      | 17,208,986   | 75.9%  | 182,979      | 3.8%   |
| NorthAmerica  | Canada      | -            | -      | -            | -      | 2,872        | 0.06%  |
|               | China       | 181,173      | 5.2%   | 4,651,256    | 20.5%  | 3,677,395    | 77.4%  |
|               | Vietnam     | -            | -      | 402,273      | 1.8%   | 6,120        | 0.12%  |
|               | Hong Kong   | -            | -      | 102,780      | 0.5%   | 1,280        | 0.02%  |
|               | Thailand    | 439,074      | 12.8%  | 58,297       | 0.3%   | 26,860       | 0.6%   |
| Asia          | Taiwan      |              |        |              |        | 21,640       | 0.5%   |
|               | Malaysia    | 64,860       | 1.8%   | 48,658       | 0.2%   | -            | -      |
|               | Japan       | 2,412,497    | 70.3%  | 17,428       | 0.1%   | 772,364      | 16.2%  |
|               | Singapore   | 79,124       | 2.3%   | -            | -      | -            | -      |
|               | Nepal       | -            | -      | 3,456        | 0.02%  | -            | -      |
| Firmana       | France      | 138,822      | 4%     | 70,243       | 0.3%   | -            | -      |
| Europe        | Other       | 121,933      | 3.5%   | 92,636       | 0.4%   | 61,206       | 1.28%  |
| Oceania       | New Zealand | -            | -      | 5,130        | 0.02%  | -            | -      |
| Latin America | Argentina   |              |        |              |        | 1,181        | 0.02%  |
| Total         |             | 3,437,483    | 100.0% | 22,661,143   | 100.0% | 4,753,897    | 100.0% |

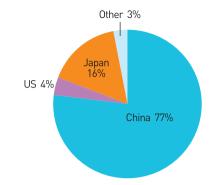
 $<sup>{}^{\</sup>star}$ Source: Seoul Film Commission, Busan Film Commission and Korean Film Council

China

contract totals next to China, although the total number of film productions was just two. Third place was taken by the US, with mostly small-scale films including short films and documentaries shot in the country. When sorted by genre, in 2014 movies and TV series took advantage of the Korean landscape, but, reflecting the changes in the media environment, there were more web drama productions last year.

Although the total amount of service exports in 2015 dropped notably, this is only temporary as the cinema market in China continues grows and both service exports and location shoots are expected to grow continuously.

<Figure 16> Share of contract amounts for foreign films filmed in Korea, by country, 2015



# STATUS & INSIGHT: KOREAN FILM INDUSTRY 2015

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# **TOP 50** Korean Films Released and Screened, 2015

| <u>0</u> | Title                                  | Directed by     | Produced by                                | Distributed by                          | Release<br>Date | Rating | No. of<br>screens<br>nationwide | Nationwide<br>sales<br>revenue | National<br>admissions<br>(including 2012<br>admissions) | Category   |
|----------|--|-----------------|--|---|-----------------|--------|---------------------------------|--------------------------------|--|------------|
| -        | Veteran                                | RYOO Seung-wan  | Filmmaker R & K                            | CJ E&M Corp.                            | 2015-08-05      | 15+    | 1,064                           | 105,168,155,250                | 13,414,009   | Commercial |
| 7        | Assassination                          | CHOI Dong-hoon  | Caper Film                                 | Showbox Corp.                           | 2015-07-22      | 15+    | 1,519                           | 98,463,132,781                 | 12,705,700   | Commercial |
| m        | Ode to My Father                       | YOUNJK          | JK Film,CJ E&M                             | CJ E&M                                  | 2014-12-17      | 12+    | 996                             | 69,823,893,034                 | 8,911,437  | Commercial |
| 4        | Inside Men                             | WOO Min-ho      | Inside Men LLC. Production                 | Showbox Corp.                           | 2015-11-19      | 18+    | 1,075                           | 57,681,581,872                 | 7,213,317  | Commercial |
| 2        | The Throne                             | LEE Joon-ik     | Tiger Pictures Inc.                        | Showbox Corp.                           | 2015-09-16      | 12+    | 1,210                           | 48,842,912,501                 | 6,246,851  | Commercial |
| 9        | Northern Limit Line                    | KIM Hak-soon    | Rosetta Cinema                             | Next Entertainment World Co.,Ltd (NEW)  | 2015-06-24      | 12+    | 1,013                           | 45,563,228,330                 | 6,043,784  | Commercial |
| 7        | The Priests                            | JANG Jae-hyun   | ZIPCINEMA                                  | CJ E&M Corp.                            | 2015-11-05      | 15+    | 1,088                           | 42,405,362,092                 | 5,442,144  | Commercial |
| œ        | The Himalayas                          | LEE Seok-hoon   | JKFilm                                     | CJE&MCorp.                              | 2015-12-16      | 12+    | 1,009                           | 39,461,896,048                 | 5,128,397  | Commercial |
| 6        | Detective K: Secret of the Lost Island | KIM Sok-yun     | Generation Blue Films                      | Showbox Corp.                           | 2015-02-11      | 12+    | 811                             | 30,456,879,428                 | 3,872,015  | Commercial |
| 10       | Twenty                                 | LEE Byoung-heon | M Tree Pictures,iHQ, Inc.                  | Next Entertainment World Co.,Ltd (NEW)  | 2015-03-25      | 15+    | 976                             | 23,558,988,686                 | 3,044,134  | Commercial |
| 1        | The Classified File                    | KWAK Kyung-taek | Jconcompany, Shinsegae Cinema              | Showbox Corp.                           | 2015-06-18      | 15+    | 894                             | 22,389,535,897                 | 2,860,786  | Commercial |
| 12       | The Accidental Detective               | KIM Joung-hoon  | Creapictures Co., Ltd.                     | CJE&MCorp.                              | 2015-09-24      | 15+    | 764                             | 20,463,956,973                 | 2,625,686  | Commercial |
| 13       | The Chronides of Evil                  | BEAK Woon-hak   | BA Entertainment                           | CJE&MCorp.                              | 2015-05-14      | 15+    | 776                             | 17,361,815,332                 | 2,192,525  | Commercial |
| 41       | Gangnam Blues                          | YOO Ha          | Mobera Pictures, Co. Ltd., Showbox Corp.   | Showbox Corp.                           | 2015-01-21      | 18+    | 841                             | 17,717,971,499                 | 2,192,172  | Commercial |
| 15       | The Beauty Inside                      | BAIK            | Yong Film Inc.                             | Next Entertainment World Co.,Ltd (NEW)  | 2015-08-20      | 12+    | 648                             | 16,148,479,531                 | 2,053,435  | Commercial |
| 16       | Love Forecast                          | PARK Jin-pyo    | Popcorn F&M                                | CJE&MCorp.                              | 2015-01-14      | 15+    | 709                             | 14,924,654,487                 | 1,891,993  | Commercial |
| 17       | Cest SiBon                             | KIM Hyun-seok   | J Film Communications, Moov Pictures       | CJ E&M Corp.                            | 2015-02-05      | 15+    | 829                             | 13,570,381,911                 | 1,714,803  | Commercial |
| 18       | The Phone                              | KIM Bong-joo    | Mr. Romance                                | Next Entertainment World Co.,Ltd (NEW)  | 2015-10-22      | 15+    | 794                             | 12,309,164,568                 | 1,593,694  | Commercial |
| 19       | The Tiger                              | PARK Hoon-jung  | Sanai Pictures                             | Next Entertainment World Co.,Ltd (NEW)  | 2015-12-16      | 12+    | 892                             | 12,097,919,332                 | 1,583,454  | Commercial |
| 20       | Coin Locker Girl                       | HAN Jun-hee     | Pollux Pictures Co, Ltd.                   | CGV ARTHOUSE                            | 2015-04-29      | 18+    | 551                             | 11,989,400,678                 | 1,472,006  | Commercial |
| 21       | Salut d'Armour                         | KANG Je-kyu     | Big Picture, CJ E&M Corp.                  | CJE&MCorp.                              | 2015-04-09      | 12+    | 889                             | 8,729,412,643                  | 1,163,575  | Commercial |
| 22       | The Advocate: A Missing Body           | HEO Jong-ho     | CJE&MCorp, Bit-na-neun Jae-gulk, U-su Film | CJE&MCorp.                              | 2015-10-08      | 15+    | 209                             | 8,723,650,039                  | 1,128,288  | Commercial |
| 23       | The Treacherous                        | MIN Kyu-dong    | SooFilm                                    | Lotte Shopping Lotte Entertainment Ltd. | 2015-05-21      | 18+    | 269                             | 8,946,842,910                  | 1,110,246  | Commercial |
| 24       | Fatal Intuition                        | YUN Jun-hyeong  | Sang Sang Film                             | CGV ARTHOUSE                            | 2015-10-28      | 15+    | 681                             | 8,096,427,152                  | 1,046,015  | Commercial |
| 25       | Wonderful Nightmare                    | KANG Hyo-jin    | lvision                                    | Megabox Inc. Plus M                     | 2015-08-13      | 15+    | 437                             | 7,387,086,869                  | 988,451  | Commercial |
| 56       | Chronicle of a Blood Merchant          | HA Jung-woo     | DHUTA Co. Ltd., Fantagio Pictures          | Next Entertainment World Co, Ltd (NEW)  | 2015-01-14      | 12+    | 621                             | 7,405,415,569                  | 955,175  | Commercial |

| 2  | Title                                 | Directed by                  | Produced by  | Distributed by   | Release<br>Date | Rating          | No. of<br>screens<br>nationwide | Nationwide<br>sales<br>revenue | National<br>admissions<br>(including 2012<br>admissions) | Category   |
|----|---------------------------------------|------------------------------|--|--|-----------------|-----------------|---------------------------------|--------------------------------|--|------------|
| 27 | My Love, Don't Cross That River       | JIN Mo-young                 | Argus Film   | CGV Movie Collage,<br>Daemyung Culturetainment                 | 2014-11-27      | Β               | 206                             | 7,509,448,200                  | 955,149  | Diversity  |
| 78 | The Deal                              | SON Young-ho                 | MiiN Pictures  | GineGuru Daou Technology                                       | 2015-03-12      | 18+             | 646                             | 6,986,456,737                  | 855,980  | Commercial |
|    |                                       |                              |  |  |                 |                 |                                 |                                |  |            |
| 53 | The Piper                             | KIM Gwang-tae                | UBU Film   | CJ E&M Corp.   | 2015-07-09      | 15+             | 634                             | 6,385,937,880                  | 828,025  | Commercial |
| 90 | The Con Artists                       | KIM Hong-sun                 | Trinity Entertainment                                      | Lotte Shopping Lotte Entertainment Co,Ltd                      | 2014-12-24      | 15+             | 641                             | 6,241,817,635                  | 786,257  | Commercial |
| 31 | You Call It Passion                   | JEONG Gi-hun                 | Banzakbanzak film production                               | Next Entertainment World Co,Ltd (NEW)                          | 2015-11-25      | 15+             | 995                             | 4,758,959,902                  | 654,102  | Commercial |
| 32 | The Exclusive: Beat the Devil's Tatto | ROHDeok                      | WOOJOO Film, Vanguard Studio                               | Lotte Shopping Lotte Entertainment Ltd.                        | 2015-10-22      | 15+             | 9//                             | 4,754,763,118                  | 616,481  | Commercial |
| 33 | The Long Way Home                     | CHEON Sung-il                | HARIMAO Pictures   | Lotte Shopping Lotte Entertainment Ltd.                        | 2015-09-24      | 12+             | 509                             | 4,751,661,400                  | 609,063  | Commercial |
| ¥  | Granny's Got Talent                   | SHIN Han-sol                 | The Pictures With a View,<br>The Contents On               | Next Entertainment World Co,Ltd (NEW)                          | 2015-03-05      | 18 <del>4</del> | 422                             | 4,120,166,972                  | 522,929  | Commercial |
| 35 | Enemies In-Law                        | KIM Jin-young                | The Pictures With a View,<br>The Contents On Like Pictures | Lotte Shopping Lotte Entertainment Ltd,<br>Mains Entertainment | 2015-04-29      | 15+             | 429                             | 3,575,384,754                  | 472,693  | Commercial |
| 98 | Empires of Lust                       | AHN Sang-hoon                | Fineworks, Keymaker  | CJ E&M Corp.   | 2015-03-05      | 18+             | 546                             | 3,740,948,828                  | 469,891  | Commercial |
| 37 | Office                                | HONG Won-chan                | Film Blossom   | Little Big Pictures  | 2015-09-03      | 15+             | 425                             | 3,460,460,230                  | 441,208  | Commercial |
| 88 | Memories of the Sword                 | PARK Heung-sik               | TPSCompany   | Lotte Shopping Lotte Entertainment Ltd.                        | 2015-08-13      | 15+             | 572                             | 3,360,045,489                  | 431,310  | Commercial |
| 39 | The Shameless                         | OH Seung-uk                  | Sanai Pictures   | CGV ARTHOUSE   | 2015-05-27      | 18+             | 482                             | 3,262,087,431                  | 414,626  | Commercial |
| 40 | Pororo3: Cyber Space Adventure        | PARK Young-kyun              | Ocon   | Next Entertainment World Co.,Ltd (NEW)                         | 2015-12-10      | M               | 544                             | 2,902,104,600                  | 391,762  | Commercial |
| 41 | Shoot Me in the Heart                 | Mun Che-yong                 | Jupiter Film   | Little Big Pictures, ISU C&E                                   | 2015-01-28      | 15+             | 452                             | 2,856,859,132                  | 387,409  | Commercial |
| 42 | The Unfair                            | KIM Sung-je                  | HARIMAO Pictures   | Cinema Service   | 2015-06-24      | 15+             | 398                             | 2,891,431,205                  | 383,332  | Commercial |
| 43 | The Silenced                          | LEE Hae-young                | Generation Blue Films,<br>The Secret Garden                | Lotte Shopping Lotte Entertainment Ltd.                        | 2015-06-18      | 15+             | 489                             | 2,749,027,700                  | 356,342  | Commercial |
| 4  | <b>Untouchable Lawmen</b>             | SHIN Dong-yeob               | (주)Unipro, Storm Pictures Korea                            | Pan Cinema   | 2015-08-27      | 15+             | 446                             | 2,664,941,005                  | 346,483  | Commercial |
| 45 | Love Guide for Dumpees                | HAKi-ho                      | Theater Yeonwoo Company,<br>Inside Pictures                | CGV ARTHOUSE   | 2015-12-03      | 18+             | 434                             | 2,610,567,429                  | 320,884  | Commercial |
| 94 | The Sound of a Flower                 | LEE Jong-pil                 | Film Dam-dam, About Film                                   | CJ E&M Corp.   | 2015-11-25      | 12+             | 563                             | 2,246,950,339                  | 317,505  | Commercial |
| 47 | Dino Time                             | CHOI Yoon-suk,<br>John KAFKA | Toiion   | CJE&MCorp.   | 2015-04-30      | ₹               | 430                             | 2,099,683,100                  | 283,300  | Commercial |
| 84 | How to Steal A Dog                    | KIM Sung-ho                  | SAMGEORI Pictures Co, Ltd.                                 | Little Big Pictures,<br>Daemyung Culturetainment               | 2014-12-31      | ₹               | 205                             | 2,019,166,565                  | 263,227  | Diversity  |
| 49 | Deep Trap                             | KWON Hyun-jin                | Daydream Entertainment                                     | Invent Stone Corp.   | 2015-09-10      | 18+             | 445                             | 2,090,877,200                  | 257,990  | Commercial |
| 20 | Socialphobia                          | HONG Seok-jae                | Korean Academy of Film Arts                                | CGV ARTHOUSE   | 2015-03-12      | 15+             | 368                             | 1,959,704,763                  | 249,169  | Diversity  |
|    |                                       |                              |  |  |                 |                 |                                 |                                |  |            |



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